



SOLICITATION AMENDMENT #2

YH22-0001 Data Analytics for Program Integrity RFP	Solicitation Due Date: October 28, 2021, 3:00 pm Arizona Time	Procurement Officer: Stacy Ingalls Email: procurement@azahcccs.gov
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A signed copy of this amendment must be submitted with your solicitation response.

This Solicitation is amended as follows:

A. The following changes are made to the RFP document:

Paragraph # or Title	Page #	Amendment
Document Header	4	The Header on page 4 is hereby corrected from “Offer and Acceptance” to “Scope of Work”. The Scope of work section is from page 4 to 10 of the RFP document.
Scope of Work	8	Scope of Work, Page 8, section 4.32.6 is hereby updated to include Hawaii as follows: 4.32.6 System Support: The Contractor shall provide telephone and/or email support for AHCCCS AND HAWAII user issues or questions.
Special Instructions to Offerors	23	Special Instructions to Offerors, Page 23, section 4.3.2.1.6 is hereby updated to read as follows: 4.3.2.1.6 Describe the current physical location of the Offeror’s organization.

B. Answers to Questions are attached hereto.

OFFEROR HEREBY ACKNOWLEDGES RECEIPT AND UNDERSTANDING OF THIS SOLICITATION AMENDMENT.	THIS SOLICITATION AMENDMENT IS HEREBY EXECUTED ON THIS DAY, IN PHOENIX, AZ.
SIGNATURE OF AUTHORIZED INDIVIDUAL:	SIGNATURE: SIGNATURE ON FILE
TYPED NAME:	TYPED NAME: Meggan LaPorte, CPPO, MSW
TITLE:	TITLE: Chief Procurement Officer
DATE:	DATE: 10/1/2021

QUESTIONS AND ANSWERS FORM



Data Analytics for Program

Integrity YH22-0001

Question#	VENDOR NAME	Paragraph # or Title	Page #	Vendor Questions	ANSWERS
1.	Acumen, LLC	Proposal Due Date	1	Can AHCCCS confirm if the proposal due date is 10/14/21 or 10/28/21?	See Solicitation Amendment #1 for accurate dates.
2.	Acumen, LLC	Attachment 1 – Pricing Schedule: Section 1	1	Can AHCCCS provide a table to input the budget for Implementation fees?	AHCCCS is not providing a table for the implementation fees.
3.	Acumen, LLC	Attachment 1 – Pricing Schedule: Section 2.3	1	The two tables for Fixed Annual Fee seem to be the same. Can AHCCCS clarify the purpose of the 2nd table?	See Solicitation Amendment #1 and updated price sheet.
4.	ClarisHealth	General		Is AHCCCS looking for a case management platform to manage and workflow the data analytics?	AHCCCS already has an in-house case management system. This RFP is for Data Analytics to identify fraud waste and abuse. Offeror’s proposal may include additional optional elements.
p5.	ClarisHealth	Scope: 4.20.		Regarding the CCI edits, will you please provide details on the purpose of this requirement, how the information is passed to the vendor and whether facilities need to be scored for FWA?	AHCCCS can recover inappropriate payments associated with CCI edit violations. All provider types shall be scored for FWA.
6.	ClarisHealth	Scope: 4.21		Is AHCCCS interested in solutions that more effectively meet the end goal of ad-hoc user generated queries, though different process/means?	AHCCCS is interested in ad-hoc queries that are comprehensive yet easy and user friendly.
7.	ClarisHealth			Are dental claims to be included and review as part of the scope of this RFP?	Yes, see Exhibit D FORM TYPES.

8.	HealthTech Solutions	Attachment 1, Pricing Schedule	N/A	Attachment 1-Pricing Schedule outlines the required price structure. Can the State please clarify the second element required as part of the implementation fee, numbered 1.1.2?	See Solicitation Amendment #1 and updated price sheet.
9.	HealthTech Solutions	Proposal Due Date	1	The cover page of the proposal states that the due date is October 14, 2021. However, the calendar of events has the proposal being due October 28, 2021. Can the State please confirm the submission date of the proposal response?	See Solicitation Amendment #1 for accurate dates.
10.	HealthTech Solutions	Optional Element	7	Is the State currently receiving the optional services listed in Requirement 4.24-4.26? If yes, who is currently providing these services?	AHCCCS does not currently receive these optional services.
11.	HealthTech Solutions	Requirement 4.20	6	Can the State provide additional details related to the expectation and scope of requirement 4.20?	AHCCCS expects the vendor to identify the claims impacted by CCI edit violations.
12.	HealthTech Solutions	Requirement 4.12	6	How many total licenses to the proposed system are required? Will all users have the same access? If not, can a breakdown be provided between the types of roles and number of licenses for each role (e.g., administrator vs. analyst)?	See Page 8, section 5 "Assumptions" wherein AHCCCS has indicated 85 user seats (75 for AHCCCS and 10 for Hawaii). They are all for the analyst roles.
13.	HealthTech Solutions	Assumptions	8	The listed assumptions includes information related the (Hawaii) Med-QUEST program. Will this system be used as the primary fraud, waste, and abuse system for Med-QUEST?	Yes.
14.	HHS Technology Group	RFP Cover Page & Special Instructions to Offerors	RFP page 1 & page 19	Please confirm proposals are due October 28, 2021 at 3:00 P.M. Arizona time.	See Solicitation Amendment #1 for accurate dates.
15.	HHS Technology Group	<i>Exhibit A: Proposal Submission Instructions & RFP Special Instructions to Offerors</i>	<i>Exhibit A: Proposal Submission Instructions page 1 & RFP pages 19 & 20</i>	Please confirm the deadline to request access to the SFTP server is October 14, 2021.	See Solicitation Amendment #1 for accurate dates.
16.	HHS Technology Group	RFP section 7.2 Implementation, Item 7.2.1.2.	RFP page 9	Line item 7.2.1.2. "Development change the order of the" appears to be incomplete. Please clarify.	See Solicitation Amendment #1.
17.	HHS Technology Group	RFP section 2. Purpose of the RFP	RFP page 4	Will the State please provide the budget for this anticipated project?	No specific budget has been set for this contract.
18.	HMS	General	--	When hosting both AHCCCS and MedQuest data, should the bidder account for client/customer support of both Arizona and Hawaii representatives?	Yes, Hawaii shall be included. See first page of this Amendment #2.

19.	HMS	Proposal Due Date	1	On page 1, the "Proposal Due Date" is listed as October 14, 2021 at 3:00 P.M. Arizona Time and on page 19, the proposal due date is listed as October 28, 2021. Will the State please confirm that the proposal submission deadline is October 28, 2021 at 3:00 P.M. Arizona Time?	See Solicitation Amendment #1 for accurate dates
20.	HMS	4. Contractor Responsibilities – 4.6	5	Will the State please provide a detailed description of the requirements including the type(s) of deliverables required to complete the authority to connect (ATC)?	Requirements could change as state and federal requirements change. <ul style="list-style-type: none"> • Quarterly vulnerability scans for environment • Quarterly POAM submissions for known items • Yearly SSP updates/submission • Yearly ISA submission • Yearly 3rd party environment testing and audit • StateRAMP or FedRAMP certification
21.	HMS	4. Contractor Responsibilities – 4.9	5	Will the State please clarify how it will leverage the Medicare data integrated within the system? Will the focus be on analytics or merely as a reportable function?	Medicare data would be leveraged to enhance FWA analytics in the dual eligible population. The focus will be on analytics.
22.	HMS	4. Contractor Responsibilities – 4.20	6	Is it the State's intent for its data analytics solution to receive information from the state on CCI edits applied during adjudication and for users to be able to view and validate the editing process?	No. AHCCCS expects the vendor to identify the claims impacted by CCI edit violations.
23.	HMS	4. Contractor Responsibilities – 4.20	6	Is it the State's intent for its data analytics solution to apply edits post-adjudication and provide users information on edits that would have been applied prior to payment?	No.
24.	HMS	4. Contractor Responsibilities – 4.34	8	Is the State anticipating receipt of CMS Certification designation for enhanced funding? If yes, is it the State's intent that the contractor will support the State's efforts during the certification process?	No, however regulations and requirements can change at any time.
25.	HMS	4. Contractor Responsibilities – 4.34	8	Is the State anticipating receipt of CMS Certification designation for enhanced funding? If yes, is it the State's intent that the contractor will support the State's efforts during the certification process?	No, however regulations and requirements can change at any time.

26.	HMS	4.1 and 4.3.2	20 and 22	RFP page 20 states that that the page limit for proposal section B.3 (Experience and Expertise) is 30 pages and RFP page 22 states that the page limit for proposal section B.3 is 20 pages. Will the State please clarify the page limit for proposal Section B.3?	See Solicitation Amendment #1
27.	HMS	4.1 and 4.3.2	23	What does the State leverage for the case management component once analytic leads are identified or during the investigation component?	AHCCCS already has an in-house case management system.
28.	HMS	Attachment 1	1-3	The references to the service components on the Pricing Schedule do not match the service requirements in the RFP. Will the State please issue a revised Attachment 1 Pricing Schedule in which the service components to be priced match the service components described in the RFP?	See Solicitation Amendment #1 and updated Pricing Schedule

29.	IBM Watson Health	SCOPE OF WORK	5	Does the SCOPE OF WORK begin at Section 4. Contractor Responsibilities and end with Section 8. Invoices?	The scope of work starts on page 4 and ends on page 10 of the RFP. The Header on page 4 should say Scope of Work.
30.	IBM Watson Health	4.32	7	A detailed deployment plan, as outlined in this section and referenced in 4.3.1.3.6 (page 22) could be numerous pages. Would the state consider excluding the detailed deployment plan from the page limits? If the plan must be included in the page limits, please clarify the level of detail the state is expecting for the proposal narrative.	The Method of Approach is limited to 30 pages, which includes the Project Management Plan. At a minimum, the state will need to know the scope of tasks, timelines, and resource requirements.
31.	IBM Watson Health	4.34	8	The RFP requires the proposed solution to meet all of the Program Integrity Checklist requirements, however, some of the checklist requirements do not appear in the Scope of Work. For example, EVV is listed in the PI Checklist, but not a requirement of this RFP. Please confirm that vendors are only responsible for the PI Checklist requirements to the extent they align with the scope of work defined in this RFP.	The system shall satisfy the PI checklist as defined by CMS (see 4.34).
32.	IBM Watson Health	8.1	10	Please clarify the bi-annual invoice process? What is the period of time to be billed for at one month following UAT completion? Is the vendor expected to bill for services 6 months in advance or six months in arrears?	The bi-annual invoice process begins after the system implementation has been completed. AHCCCS pay six months in arrears.
33.	IBM Watson Health	4.3.1	21	Screen shots of the proposed solution may prove beneficial to the state during evaluation. However, including such graphics is limited with the page limit restriction. Would the state consider excluding graphics, including screen shots from the page limit?	The Method of Approach is limited to 30 pages including graphics and screen shots.
34.	IBM Watson Health	Pricing Schedule	1	There are more Optional Elements listed in the pricing schedule than appear in the scope of work. Please reconcile the optional items listed in the RFP to those in the Pricing Schedule.	See Solicitation Amendment #1 and updated Pricing Schedule

35.	LexisNexis Risk Solutions	#8, Exhibit A	2	What is the correct number for the RFP: YH22-0001 or YH21-0007? (Exhibit A lists the latter number.)	See Solicitation Amendment #1 and updated EXHIBIT A
36.	LexisNexis Risk Solutions	Notification document; main RFP document	1, 19	Would the State please clarify the due date of the RFP? Three dates are included in the RFP documents: 9/30/21, 10/14/21, and 10/28. (Page 2 of the Notification document; Pages 1 and 19 of the main RFP document)	See Solicitation Amendment #1
37.	LexisNexis Risk Solutions	Scope of Work item 4.9	5 of 51	This section references the integration of Medicare data – would AHCCCS please specify the geographic dispersion of this envisioned data (Arizona only or surrounding area)? What are the projected volumes and time spans of the data? What is the source of the data? Will it be housed in AHCCCS’ data warehouse or come from separate sources?	Medicare data would be limited to AZ dual eligible members. An article published in September 2019 by Medicaid.gov quoted the dual eligible population of AZ to be 9.5 – 11.7% of the state’s Medicaid members. The data would be stored on the AHCCCS mainframe.
38.	LexisNexis Risk Solutions	Scope of Work item 4.26	7 of 51	How many attorneys/government professional users does the agency have?	All users are government employees, none of which are working as an attorney.
39.	LexisNexis Risk Solutions	1. Anticipated Procurement Schedule	19 of 51	Page 19 lists 10/14/21 as the deadline for requesting SFTP access. However, the first page of the RFP lists 10/14/21 as the due date for vendor proposals. Would the State please confirm what the correct date for the SFTP access deadline is?	See Solicitation Amendment #1
40.	LexisNexis Risk Solutions	4.3.2.1.6.	23 of 51	Would the state please elaborate on what is meant by “program implementations” with regards to the physical location of Offeror’s headquarters?	With Amendment 2 Section 4.3.2.1.3 now reads as follows: Section 4.3.2.1.3 Describe the current physical location of the Offeror’s Organization.
41.	LexisNexis Risk Solutions	12.4	25 of 51	For the non-redacted versions of submitted proposals, should vendors note which sections/pages contain confidential material?	Please see Special Instructions to Offerors Section 4.1 Content of Proposal, Part A, A1, (page20), Section 4.2 Transmittal Letter (page 20 & 21), Section 12 Request for Confidentiality / Proprietary Determination (page 25).

42.	Pondera Solutions	RFP Cover	1 & 19	The first page of the RFP states that proposals are due October 14, while page 19 states that proposals are due October 28. Which deadline is accurate?	See Solicitation Amendment #1
43.	Pondera Solutions	RFP Cover/ Exhibit A	1 & 19/ 1	Page 1 and page 19 of the RFP states that the deadline to request access to the SFTP server is October 14, while Exhibit A states the deadline is September 17. Which deadline is accurate?	See Solicitation Amendment #1 and updated Exhibit A
44.	Pondera Solutions	Exhibit A Section 9.	3	Exhibit A labels the "Attestation of Boycott of Israel" as Attachment A but it is labeled as Attachment 1 on the provided form. Is the State referring to another document or is Attachment 1 correct and what we should submit?	See Solicitation Amendment #1 and updated Exhibit A
45.	Pondera Solutions	Exhibit A Section 9.	3	C3 of our response is supposed to include Attachment B. Can the State please provide Attachment B?	See solicitation amendment #1 and updated Submission requirements. C3 is referring to Attachment 2 Attestation of Boycott of Israel.
46.	Pondera Solutions	Exhibit A Section 9.	3	Attachment 1 appears to be the pricing schedule. However, Exhibit A states that the Cost Proposal should be Attachment A. Are we missing an attachment?	See Solicitation Amendment #1 for updated instructions.
47.	Pondera Solutions	Exhibit A Section 9.	3	Exhibit A states that A2 should include our "Signed Offer and Acceptance Page". Is this a form provided by the State? We cannot find it in the RFP attachments/exhibits.	This is included in the RFP document on page 3.
48.	Pondera Solutions	Exhibit A Section 9.	3	Exhibit A states that C2 should include our "Signed, legal Analysis for Confidential /Proprietary Determination." Is this a form provided by the State? We cannot find it in the RFP attachments/exhibits.	There is no template for this requirement, your letterhead is fine.
49.	Pondera Solutions	RFP Section 4.1 /Exhibit A	3	Exhibit A (Proposal Submission Instructions) and RFP Section 4.1 (Contents of Proposal) do not align. Which instructions should we follow?	See Solicitation Amendment #1.
50.	Pondera Solutions	RFP Section 5.	8	Paragraph 5.1 states the current number of AHCCCS members. Approximately how many of those 2.3 million members are 18 and older?	Approximately 1.4 million AHCCCS members are 18 and older.
51.	Pondera Solutions	RFP Section 5.	8	Paragraph 5.5 states the current number of Med-QUEST members. Approximately how many of those 400 thousand members are 18 and older?	Approximately 250 thousand Med-QUEST members are 18 and older.
52.	Pondera Solutions	RFP Section 4. And 5.	6 & 8	Section 8 paragraph 5.4 and 5.8 identifies the approximate number of users for AHCCS and Med-QUEST. Section 4 paragraph 4.13 identifies an additional 4 "principal" users for the AZ MFCU. Is there a difference between the 4 principal users and the other 85 users? Will these users all need the same level of access?	There is no difference between AZ MFCU and other users. The approximate 85 users will all need the same level of access.
53.	Pondera Solutions	RFP Section 4.	7	The AHCCCS identifies asset ownership and income data as an optional element. Does the State currently receive this data from Accuity?	The State requests this data from a different source on a case-by-case basis
54.	Pondera Solutions	N/A	N/A	For this new project, what is the total state and federal budget and for how many years total?	No specific budget has been set for this contract. As described in the RFP, the past utilization of this service was approximately

					\$3.5 Million expenditures over the life of the seven (7) year contract. The contract term will be five (5) years (3 years with an optional 2-year extension).
55.	Pondera Solutions	N/A	N/A	The RFP states that the current contract has cost \$3.5 million over 7 years. Could you please clarify if that is totally cost (state and federal) or just state costs?	This figure represents the total cost regardless of funding source.

56.	SoluSoft, Inc	General		Is there a budget allocated for this initiative? If so, can you share it with us? Is it approved?	No specific budget has been set for this contract. As described in the RFP, the past utilization of this service was approximately \$3.5 Million expenditures over the life of the seven (7) year contract.
57.	SoluSoft, Inc	General		Will our questions and your answers be shared with other vendors?	Yes.
58.	SoluSoft, Inc	General		Is there any incumbent for this project? If yes, what is the name of the incumbent?	The incumbent contractor is LexisNexis.
59.	SoluSoft, Inc	General		Have you seen any Data Analytical, and/or BI and Reporting systems demo from any vendor, including the incumbent? Please share who and what system have they proposed?	AHCCCS has not seen any vendor presentations relative to this procurement.
60.	SoluSoft, Inc	Number of Users		How many users and what types of users will be using the system?	Approximately 85 users (investigators and data analysts).
61.	SoluSoft, Inc	Pricing		How do you want us to handle the implementation cost? Fixed cost basis, which may be difficult to nail down to a reasonable price as you have not provided extremely high-level requirements? or are you willing to take an agile implementation approach and work on a time and material basis? The other approach is that we train you to configure Workflow, and you build, test, and deploy	Fixed cost
62.	SoluSoft, Inc	Methodology		What implementation methodology do you prefer? Agile? Waterfall? Hybrid?	The methodology proposed must support the fixed cost and implementation timeline.
63.	SoluSoft, Inc	Sec 4.2	6	What does "State owned data" mean? State Owned Data Center? Is that managed by a service provider? If so, who? AWS? Azure?	State owned data refers to the AZ and HI MMIS data residing on the AHCCCS mainframe.
64.	SoluSoft, Inc	Sec 4.9	6	Are there any other integrations required apart from integrating other sources of information such as Medicare Parts A, B, C and D data.	Possibly metadata (see Scope of Work Section 4.10).
65.	SoluSoft, Inc	Access over internet		Will users be accessing any of the business area applications over the internet? How many users will be accessing the system over internet?	Approximately 85 users will require remote access to the system via a web-based portal.

66.	SoluSoft, Inc	Reports		Presumably the system should provide comprehensive reporting and analysis, predictive intelligence analytics and ability to connect and query multiple data sources with a robust analytics engine to provide different ways to visualize data and KPIs. What types of reports do you need? How many reports do you day in a week, month and year? Do you prefer AI based predictive analytical engine to find fraud candidates?	The reports should help users identify both provider and member FWA. Methods of identifying high risk providers may include AI and predictive analytics, but the user must be presented with enough information to determine associated inappropriate payments. A set of FWA reports should accompany each data refresh. OIG may request additions/enhancements to support investigations.
67.	SoluSoft, Inc	Mobile Access		Are you looking for a mobile native app or can your users live with a browser based mobile interface?	The users will not require mobile access.
68.	SoluSoft, Inc	Terms & Conditions		Will the you allow for negotiation of any terms and conditions, such as General Indemnity and Termination for Convenience, provided vendor and you can agree on alternative language that suits both parties?	Please see the Uniform Instructions to Offerors Section 3.3 Exception to Terms and Conditions and Section 3.3.1 (page 15)

69.	HealthTech Solutions	Budget	N/A	Has a budget been established for the project that can be shared by the State?	No specific budget has been set for this contract. As described in the RFP, the past utilization of this service was approximately \$3.5 Million expenditures over the life of the seven (7) year contract.
70.	HealthTech Solutions	Requirement 4.18		Does the initial scope for tool configuration include replication of OIG algorithms currently used?	The contractor must supply a pre-loaded set of algorithms. OIG may request additions and enhancements on a quarterly basis.
71.	HealthTech Solutions	General	N/A	Is conversion and migration of current case information (e.g., open cases) or historical case information part of the scope of services required?	Case details are maintained in a separate in-house system. At a high-level OIG can identify providers under investigation and those with prior case history.

72.	HMS	Attachment 1	1-3	Will the RFP evaluation scoring on pricing reflect any weight on optional services that the vendor offers beyond	No weight will be given to pricing of optional services included in your proposal. See also response to question #73.
73.	HMS	7.4 Optional Elements - 7.4.2	10	Will AHCCCS allow the vendor to list pricing on additional optional services as TBD, that are not listed within the RFP? Accounting for optional services where AHCCCS may tailor the scope which would have a significant on the associated pricing.	While it would be helpful to have an estimated range, or approximate cost and underlying assumptions that may be used to develop pricing, yes, we will allow a TBD. See also response to question #72.

74.	HMS	4.3.2.1.5	23	Should resumes not be included in the Experience – Expertise section to avoid being counted towards the page count or should the vendor account for the omission of any pages associated to resumes?	Resumes included in the Experience will not be counted towards the total page count.
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75.	IBM Watson Health	4.7	5	Please provide a complete list of all quarterly and annual deliverables required to be developed by the vendor. If possible, please provide examples of previously submitted deliverables as part of the bidder’s library.	Requirements could change as state and federal requirements change. <ul style="list-style-type: none"> • Quarterly vulnerability scans for environment • Quarterly POAM submissions for known items • Yearly SSP updates/submission • Yearly ISA submission • Yearly 3rd party environment testing and audit • StateRAMP or FedRAMP certification
76.	IBM Watson Health	5.1 and 5.5	8	Based on the assumptions in sections 5: Will the agency send a single integrated source files for both entities (AZ & HI) or separate files for each entity?	Separate files for AZ and HI.
77.	IBM Watson Health	5.1 and 5.5	8	Based on the assumptions in section 5: If separate source files are expected, do both AZ and HI files share the same layout and format? If not, how do they differ?	AZ and HI files share the same layout.
78.	IBM Watson Health	5.1 and 5.5	8	Based on the assumptions in section 5: Can both sets of data (AZ & HI) share a common database or do they need to be in separate instances?	AZ and HI need to be in separate instances.
79.	IBM Watson Health	5.1 and 5.5	8	Based on the assumption in section 5: Are Arizona and Hawaii users authorized to access each other’s data?	AZ and HI users are not authorized to access each other’s data.
80.	IBM Watson Health	5.4 and 5.8	8	Can AHCCCS please clarify how many of the 85 expected users will have authorization to update and create algorithms/reports versus the number of users who will only have access to view run result information and claim level detail in the system?	All users should be able to generate ad hoc queries. Pre-loaded algorithms and reports should be execute/read-only.

81.	Google Cloud	2.1	4	How many members of the Program Integrity staff will need the ability to create reports?	All users should be able to generate ad hoc queries. Pre-loaded algorithms and reports should be execute/read-only.
82.	Google Cloud	2.1	4	Where will the data be stored that will be used to create these reports for the Program Integrity staff?	The contractor is responsible for storing the data provided via FTP.
83.	Google Cloud	4.1	5	Will the contractor be responsible for providing and managing the cloud	Yes.

				hosted data infrastructure and warehouse to store the data provided via FTP?	
84.	Google Cloud	4.9	5	Will the contractor be responsible for acquiring Medicare Parts A, B, C and D data?	No
85.	Google Cloud	4.18	6	Will the AHCCCS be providing fraud algorithms or is that the responsibility of the contractor?	The contractor must supply a pre-loaded set of algorithms. OIG may request additions and enhancements on a quarterly basis.