



SOLICITATION AMENDMENT #1		
YH18-0004 SPECIALTY PHARMACY SERVICES FOR ANTI-HEMOPHILIC AND OTHER BLOOD DISORDER MEDICATIONS	Solicitation Due Date: October 20, 2017 3:00 pm Arizona Time	Procurement Officer: Mark Held Mark.Held@azahcccs.gov

A signed copy of this amendment must be returned with the proposal and received by the State of Arizona on or prior to the Solicitation due date and time.

1. The attached Answers to Questions are incorporated as part of this solicitation amendment.

OFFEROR HEREBY ACKNOWLEDGES RECEIPT AND UNDERSTANDING OF THIS SOLICITATION AMENDMENT.	THIS SOLICITATION AMENDMENT IS HEREBY EXECUTED ON THIS DAY, IN PHOENIX, AZ.
SIGNATURE OF AUTHORIZED INDIVIDUAL:	SIGNATURE: SIGNATURE ON FILE
TYPED NAME:	TYPED NAME: Meggan Harley, CPPO, MSW
TITLE:	TITLE: Chief Procurement Officer
DATE:	DATE: October 10, 2017



QUESTIONS AND ANSWERS FORM

SPECIALTY PHARMACY SERVICES FOR ANTI-HEMOPHILIC AND OTHER BLOOD DISORDER MEDICATIONS - RFP # YH18-0004

Questions shall be submitted electronically on this form to Procurement@azahcccs.gov

no later than

September 29, 2017, 5:00 PM, ARIZONA TIME.

Question #	VENDOR NAME	Paragraph # or Title	Page #	Vendor Question	Leave Blank for AHCCCS Response
1.	Accredo Health Group	2.7 Pre-Offer Conference	12	Can you confirm that there is no Pre-Offer Conference for this solicitation as there was not a scheduled date and time listed on the cover sheet?	There is no Pre-Offer Conference for this solicitation scheduled.
2.	Accredo Health Group	6.3 Effective Date	16	Please clarify when AHCCCS expects the effective date of the contract to occur.	An effective date has not been determined.
3.	Accredo Health Group			Do you have any expected number of awardees for this contract? The contract is currently exclusive, with only one provider.	The expectation is to award one contractor.
4.	Accredo Health Group	Attachment #2		You have specified a number of reimbursement methodologies for the non-340B responders. Do you have a preference for AWP, AAC, and WAC etc... ?	Offerors that are Specialty non-340B Pharmacies are required to purchase all anti-hemophilic and other related blood disorder medications at the most competitive non-340B drug purchasing available; they are required to submit claims to the Fee-For-Service and MCO Contractors' PBMs using aggressively discounted Average Wholesale Price (AWP) or Wholesale Acquisition Cost (WAC) pricing methodologies or they may use the Average Manufacturer Cost (also known as the Average



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					Manufacturer Price) as reported by CMS to States. The Offeror shall not be reimbursed a Professional Fee when using one of these pricing methodologies.
5.	Accredo Health Group	Exhibit #1		Can you extrapolate how many patients and prescription's this equates too?	Approximately 115 patients.
6.	Cottrill's Specialty Pharmacy	ATT2: Non340B Unit Price		Will the State consider Value Contracting or Pay for Performance methodologies such as Tiered Pricing, Monthly or Annual Unit Caps, Capped Assays, Etc?	No, AHCCCS will not consider Value Contracting or Pay for Performance methodologies.
7.	CVS Health	N/A	N/A	What is the goal for the effective date given the RFP process works accordingly?	See the answer provided to Question #2.



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8.	CVS Health	N/A	N/A	What is the time frame for presentations give the RFP process works accordingly?	If presentations are requested by AHCCCS; Offerors are provided with sufficient time to prepare.
9.	US Bioservices	Pricing NON 340 Sheet		Can we provide Drug name (not list each individual NDC), Manufacturer, J Code, and price discount?	No, should the offeror need additional information about the NDC, the information is available on public websites. . Cost information is not provided.
10.	US Bioservices	Project Background	4	Can AHCCCS clarify what % of the total utilization is currently being processed through a 340b Covered Entity Pharmacy, 340b Contract Pharmacy, and non-340b specialty pharmacies? For purposes of clarification, what % of overall utilization is expected to be processed through a non-340b specialty pharmacy?	Approximately 95% of the utilization is provided by a 340B entity. AHCCCS cannot predict the percent of overall utilization by a 340B or non-340B awarded contractor.



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11.	US Bioservices	Section 5.1.1	6	Can AHCCCS clarify that the pharmacy can submit their Usual & Customary price and expect that the PBM will respond with the awarded contract rate since that is the general process under most pharmacy benefits?	It is the responsibility of the awarded Contractor to submit claims in accordance with their submitted and accepted pricing methodology and/or the contracted rate by specific NDC.