

Welcome!

We will start soon.

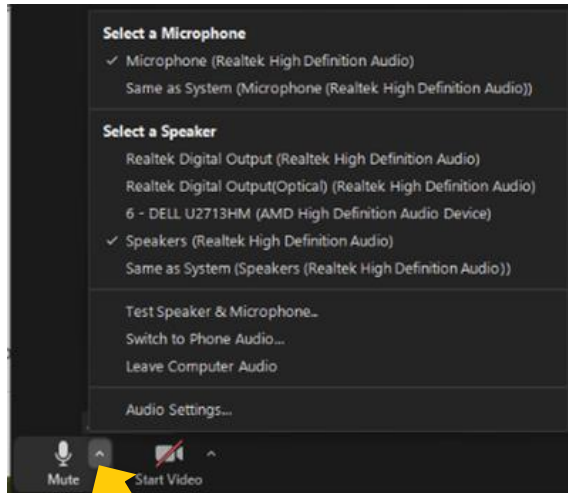
A few reminders:

There will be time at the end to ask questions.
Please stay muted during the webinar and enter any feedback in the Chat or Q&A boxes.

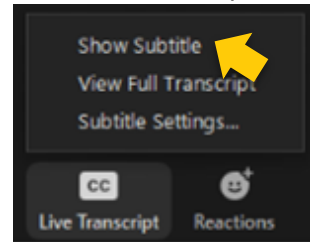
Zoom Webinar Controls

Navigating your bar on the bottom...

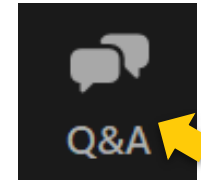
Audio Settings



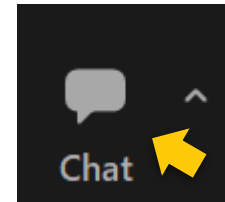
Turn on Closed Captioning



Q&A



Chat



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AHCCCS ARP Program Awards Round 2

Program Introduction Webinar

PCG's Role in the Award Program

- [Public Consulting Group](#) (PCG) is a public sector consulting firm that works with health, education, and human services agencies
- AHCCCS has contracted with PCG to administer the program awards
- PCG will provide technical assistance to applicants throughout the application, award, and payment process

Program Overview

- \$47.5 million award program to strengthen Home and Community Based Services (HCBS) in Arizona
 - Round 1 ended in July 2023
 - Uses funds from the American Rescue Plan (ARP)
 - More information on the [ARP and Arizona's Spending Plan](#)
- Goal is to enhance the member experience, health, and safety of people receiving HCBS in the state
- Application opens on December 4, 2023
- Organizations that applied during Round 1 are encouraged to apply again

Important Updates for Round 2

- **Additional Funding Available:** AHCCCS can award up to \$47.5 million in project funding for Round 2
- **Increased Award Cap:** Organizations can request up to \$1,000,000 per project
- **Submit Multiple Applications:** Organizations can submit up to 2 applications
 - These applications must be for distinct and unrelated projects
- **New Eligible Activity:** Organizations can apply for funding to support family caregivers

Funding Guidelines

- Applicants can request between \$10,000 and \$1,000,000 for programmatic or infrastructure projects
 - Can submit up to 2 applications for distinct projects
 - One-time, upfront funding
 - Admin & Staffing costs cannot exceed 10% of a total request
- Applicants can use funds to create a new project or expand an existing one
- Funds must be spent by June 30, 2025
 - Any unspent funding must be returned to AHCCCS within 60 days of your project end date

Who Can Apply

Behavioral Health Outpatient Clinics (Provider Type 77)	Board-Certified Behavior Analysts (Provider Type BC)
Attendant Care (Provider Type 40)	Adult Foster Care (Provider Type 50)
Integrated Clinics (Provider Type IC)	Home Delivered Meals (Provider Type 70)
Assisted Living Centers (Provider Type 49)	Adult Day Health (Provider Type 27)
Assisted Living Homes (Provider Type 36)	Elderly and Physical Disability (EPD) HCBS (Provider Type 81)
Habilitation Providers (Provider Type 39)	Area Agencies on Aging
Community Service Agencies (Provider Type A3)	

Eligibility If You Applied During Round 1

- Organizations that applied during Round 1 are encouraged to apply again during Round 2
- If you received funding during Round 1, you must submit a new project for Round 2
 - That could be an entirely unrelated project, or replicating your existing project for a new facility or new members
- If were denied funding in Round 1, you may update and resubmit your enhanced project during Round 2, or apply for a new project

Who Can Benefit from Projects (1 of 2)

- Arizona Long Term Care System (ALTCS) members and non-ALTCS members can benefit from these awards
- This includes:
 - People who are elderly,
 - Individuals with disabilities,
 - Individuals living with a Serious Mental Illness (SMI) designation, and
 - Children with behavioral health needs

Who Can Benefit from Projects (2 of 2)

- Funded programs should only support Arizona residents
 - That includes Arizona residents living on tribal land
- Award funding can only be used to support people in Medicaid-eligible programs
 - Non-Medicaid clients in Medicaid-eligible programs may benefit if the program mostly supports Medicaid clients

How to Apply

- Apply online using GrantsConnect by **5:00 p.m. on January 15**
 - Application opens on December 4
- You may submit up to 2 applications
 - You cannot make any changes to an application after you submit

Application Webinar



December 7



12–1:30 p.m.



[Register on Zoom](#)

Eligible Activities (1 of 2)

Any activities that improve the member experience, health, or safety of HCBS recipients in Arizona are eligible

Increase engagement in community activities

Expand supportive employment and employment skills development, including volunteerism

Support member voice and their choice to lead self-directed lives

Expand opportunities for social engagement and relationship building

Support recreation and health promotion programs that promote physical activity and nutrition

Provide support to family caregivers

Eligible Activities (2 of 2)

Any activities that improve the member experience, health, or safety of HCBS recipients in Arizona are eligible

Expand technology that improves connectivity and telehealth

Create environmental/physical plant upgrades that promote health and safety

Increase or build transportation capacity

Provide access to assistive technology or service animals to support independence

Enhance data systems and infrastructure to streamline service delivery, promote access to care, or support care coordination

Expand and enhance independent housing opportunities

Types of Projects

Programmatic Projects

- Create new or expand existing programs, services, or activities
- Improve member experience, health, or safety through:
 - Community participation,
 - Self-advocacy,
 - Relationship building, or
 - Health promotion

Infrastructure Projects

- Purchase or improve the following:
 - Equipment,
 - Connectivity access,
 - Data systems,
 - Assistive technology,
 - Vehicles, or
 - Physical plant modifications
- Must directly impact member experience, health, or safety
- Exclude the purchase of structures (e.g., homes, buildings, etc.)

Examples of Awarded Projects from Round 1 (1 of 2)

Heritage at Carefree Assisted Living Center

- **Awarded Amount:** \$499,820
- **Project:** Heritage will reconfigure some areas to allow for greater bed capacity, storage of resident assistive devices, opportunities for recreation and socialization, and helping residents live more independently.

Kids Individual Development Services AZ, LLC Habilitation Provider

- **Awarded Amount:** \$500,000
- **Project:** Kids AZ will be contracting with The Direct Support Career Academy (DSCA), which is dedicated to developing an online learning platform specifically tailored for parents and care providers. This platform aims to equip them with the necessary advocacy and resource identification skills. Understanding the tools at their disposal is the first step toward effective advocacy.

Examples of Awarded Projects from Round 1 (2 of 2)

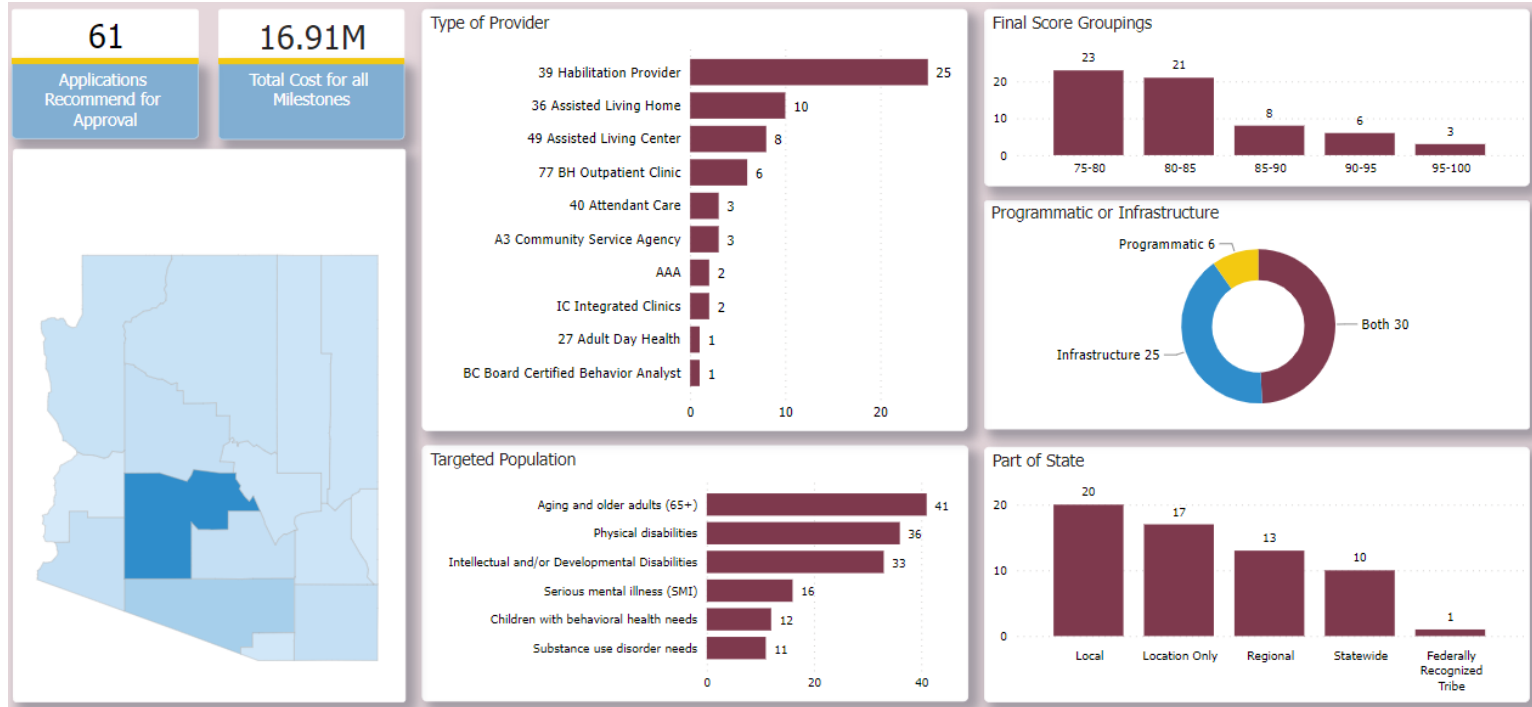
Focus Employment Services, LLC. Community Service Agency

- **Awarded Amount:** \$499,800
- **Project:** Focus Employment Services is partnered with AZStRUT to serve 1,700 AHCCCS members with an opportunity to join the digital community through the collaborative project, Tech LifeSkills.

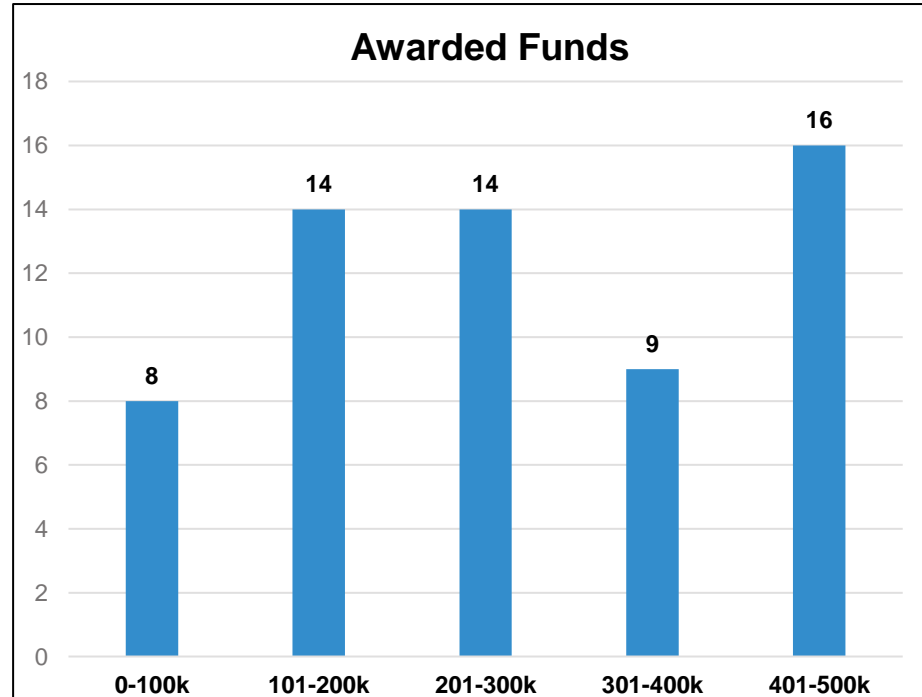
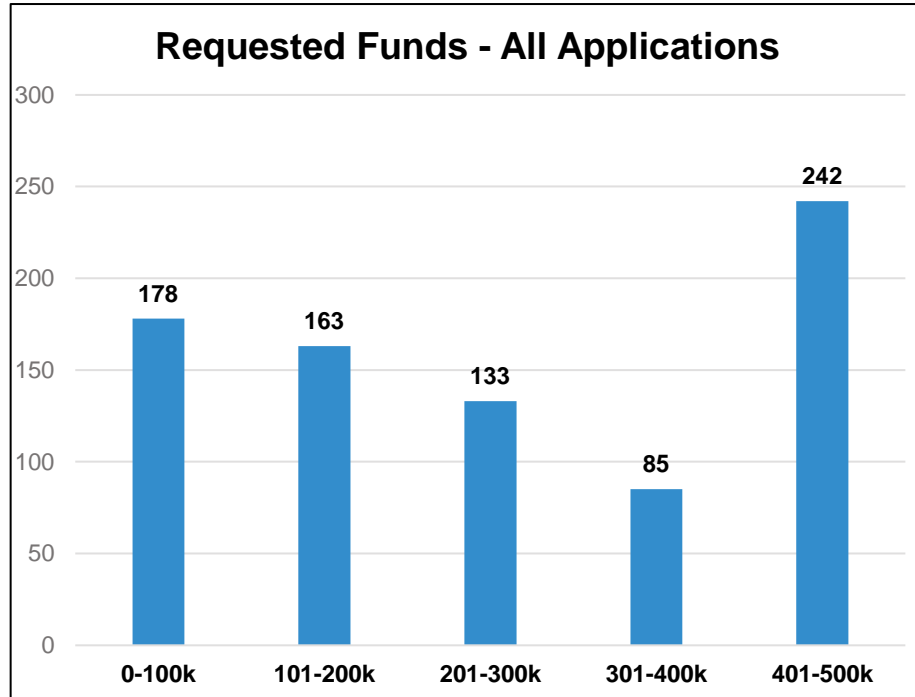
Next Steps Southwest, LLC. Behavioral Health Outpatient Clinic

- **Awarded Amount:** \$41,648
- **Project:** This project will help Next Step Southwest expand client opportunities for social engagement and relationship building by providing more functional spaces for peer play.

Round 1 Summary



Funding Breakdown from Round 1



Ineligible Activities

- Award funds **cannot** be used for:
 - Projects with on-going costs or other long-term cost commitments
 - Unless you can provide plans to ensure the long-term sustainability of the investment
 - Supplanting or replacing existing state funds for Medicaid HCBS
 - Funding may be used to supplement, enhance, expand, or strengthen existing services
 - Supplanting any funds awarded during Round 1

Partnerships

- You can partner with one or more other organizations as part of your project
- Only the lead applicant responsible for the award should apply on behalf of the partnership
 - Attach letters of support from the other partners to the application

Admin & Staffing Costs

- Admin & Staffing Costs are costs incurred to manage the ARP Program Award
 - May include any of the following:
 - Salaries
 - Fringe Benefits
 - Wages
 - Necessary Supplies
 - Marketing Costs
 - Travel
 - Equipment Costs
 - Other Indirect Costs
 - Training
- No more than 10% of your project budget can be allocated to Admin & Staffing Costs

Application Sections (1 of 3)

1. Organization and Experience

- Your organization, its programs, and service area
- Key personnel and their role in the project

2. Project Overview

- Short description of your project
- Award goals your project will achieve
- Need your project is addressing
- Key milestones and deliverables
- How your project fits your organization's strategy and vision
- Potential risks and solutions to address these risks
- Communications and Marketing plan for your project

Application Sections (2 of 3)

3. Project Impact

- People and areas that will benefit from your project
- Estimated number of people impacted by your project
- Any partners for your project, if applicable

4. Budget

- Detailed description of project costs, including:
 - Milestone, phase, or deliverable
 - Projected start and end dates
 - Total costs, including staff, materials, and administrative costs
- Sustainability Plan for continuing the project after funding ends

Application Sections (3 of 3)

5. Timeline

- Start and end dates for the project
- Any additional details on your project timeline

6. Reporting Outcomes

- Target outcomes for your project
- Method for collecting and measuring data for outcomes

Reporting

- Applicants who receive funding will be responsible for providing quarterly reports to AHCCCS
- Applicants will identify their target outcome for reporting:
 - Employment/Volunteerism
 - Community Integration
 - Self-Advocacy
 - Family Caregiver Support
 - Relationship Building
 - Health Promotion
 - Technology Access
- All expenses and documents related to this program must be retained and accessible for audit and review by AHCCCS for 10 years

Important Dates

Activity	Date
Application Opens	December 4, 2023
Application Webinar	December 7, 2023 at 12 p.m.
Open Office Hours	January 8, 2024 at 12 p.m.
Application Closes	January 15, 2024
Award Notifications Sent	March 2024 (anticipated)
Awardee Receives Payment	May 2024 (anticipated)
All Funds Must Be Spent	June 2025

Application Webinar: December 7 at 12 p.m.

- AHCCCS will also host a second webinar on December 7, 2023 at 12 p.m.
- This webinar will cover completing and submitting a successful application in more detail, including:
 - Creating a GrantsConnect account
 - What's included in the application
 - New and updated questions
 - Examples of high-quality responses from Round 1
- During the webinar, we'll review the full application together
- You can register for the webinar [at this link](#)

Open Office Hours: January 8 at 12 p.m.

- AHCCCS will hold open office hours for interested applicants on Zoom on January 8, 2024 at 12 p.m.
 - You will not need to register in advance
 - We will send out an email with the meeting link
- Office hours are completely optional
- Time for you to ask any final questions you might have before submitting your application

Tips for Applicants in Second Round (1 of 2)

The following lessons learned from Round 1 can help you maximize your application for Round 2:

- Confirm your provider type before applying to ensure you are eligible
- Make sure you use an eligible Medicaid ID
- Review guidelines on Admin & Staffing Costs
- Provide sufficient detail and justification for the different milestones in your project budget
- Be mindful of project scope: adding unrelated activities/initiatives will not enhance your score

Tips for Applicants in Second Round (2 of 2)

The following lessons learned from Round 1 can help you maximize your application for Round 2:

- Only include funding for activities to be implemented during the grant period
- Provide a clear plan for sustainability
- **Applicants denied in Round 1:** Update your application when you reapply to address any weaknesses

Technical Assistance

If you have any questions on the grant program or need help applying:



[Program Web Page](#)



831-318-8295



AHCCCSARPAwardsHelp@pcgus.com

Questions

- We will do our best to answer as many questions as possible
- Please add any questions to the Q&A section and we will read them out
- All questions asked will be saved and used for the development of future support materials

Thank You.