

Decision Documentation

Date	June 8, 2026
Topic	GSAs for the purpose of this RFP
Decision Maker	Roberta Harrison, Interim Director
Background	Pursuant to A.A.C. 9-28-602 and A.A.C. 9-22-602, the Administration shall evaluate a proposal by the geographic service area (GSA) and the evaluation factors listed in the RFP. The AHCCCS Director has authority to define the GSA(s).
Decision	One GSA is established and defined as the State of Arizona ("Statewide") for the purposes of the ALTCS EPD RFP.
Considerations	The AHCCCS Director considered multiple factors for the purpose of establishing the GSA for this RFP. The factors considered include but are not limited to: • Stakeholder Feedback (such as from MCOs, providers, AHCCCS members and/or family members) • Best practices from several other states and national trends in contract award models across the country • Member choice • D-SNP plan alignments/Medicare impacts • Continuity of care/transition • Access to care • Network adequacy • Provider preferences and needs • Market consolidation risk • Actuarial soundness • Financial stability and risk absorption/financial viability of MCOs • Competitiveness • Oversight requirements • Differences between geographic areas in the state
Final RFP Language	AHCCCS intends to award multiple contracts for the defined Geographic Service Area (GSA). For the purposes of this RFP, there will be one GSA which is defined as the State of Arizona. In conformance with A.A.C. 9-28-602 and A.A.C. 9-22-602, AHCCCS will evaluate proposals based on the GSA and the evaluation factors listed in the RFP.
Other / References	Executive Team Discussion on 4/9 and 4/23 see agendas, decision brief slides and notes.