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Our first care is your health care
ARIZONA HEALTH CARE COST CONTAINMENT SYSTEM

DATE: January 31, 2013
TO: RFP Offerors
FROM: Michael Veit, Contracts and Purchasing Administrator,
Division of Business and Finance 
SUBJECT: Oral Presentation Schedule and Instructions

As required in the Acute/CRS RFP YH14-0001, Section H, Instructions to Offerors, Paragraph 16 Submission Requirements, Sub-Section E. Oral Presentations:

All Offerors shall participate in a scheduled oral presentation to last up to two hours. All presentations will be scheduled to occur during the weeks of February 18 through March 6, 2013. Presentations will be audio-taped by AHCCCS solely for the Agency's use in the evaluation process. The purpose of the oral presentation is for the Offeror to demonstrate its expertise by presenting solutions to health care situations and operational challenges and responding to oral questions posed by AHCCCS. A previously prepared presentation about the Offeror will not be allowed. Offerors will be allotted time to privately discuss each question and to prepare a timed oral presentation.

The Offeror shall bring no more than six individuals to the meeting. Notwithstanding Section H, Instructions to Offerors, Paragraph #16, Submission Requirements, Sub-Section E., Oral Presentations, the participants at the Oral Presentation, the Offeror may bring only employees and/or persons to whom the Offeror has made offers of employment contingent upon award. No consultants are permitted to participate. Among these six individuals, the Offeror shall include persons with expertise in:

- Quality Management;
- Medical Management; and
- Comprehensive knowledge of the Offeror's Operations

Oral Presentation Instructions:

The Offeror shall submit the names and resumes of the participating individuals via the EFT/SFTP server by 3:00 PM Arizona time on February 13, 2013 in accordance with Section H, Instructions to Offerors, Paragraph #15 Contents of Offeror's Proposal and Paragraph #16 Submission Requirements, Sub-Section E. Oral Presentations. The Offeror shall indicate if a participant is not employed by the Offeror, and what role each individual will play during the implementation phase and the first year of the contract.

Please plan on dedicating up to two hours to complete the Oral Presentation process for each presentation. The Offeror will not be permitted to bring laptops, tablets or any prepared handouts into the room. Outside communication will be prohibited including but not limited to use of cell phones, telephones or text messaging. Offerors will be able to utilize any hard copy material brought with them including copies of policies and procedures as they prepare for the presentation.

AHCCCS will provide a white board or flip charts and markers for Offeror use in preparing for the Oral Presentation.

Oral Presentation Schedule

Please plan to arrive early as the meeting will begin promptly at the start time noted below.

OFFEROR: Care1st Health Plan Arizona

Date of Oral Presentation: February 19, 2013

Time of Oral Presentation: 1:30 p.m.

Location of Oral Presentation: AHCCCS – 701 E. Jefferson, Phoenix, Arizona 85034
HRD Training Room, Third Floor