

EXHIBIT C

YH20-0001 HEAplus Maintenance and Operations RFP

SCORING METHODOLOGY

The evaluation team for this RFP was developed by both leadership at AHCCCS as well as ADES and is comprised of select subject matter experts. The evaluation team will be required to independently review each proposal. The team will then convene and discuss each proposal as it relates to the requirements listed in the RFP and come to a consensus score for each proposal. Any individual scores or notes developed outside the consensus scoring meetings are deemed draft and will be destroyed upon development of the final consensus score. The team is chaired by the Chief Procurement officer and the meetings are facilitated by the procurement consulting team. The team will meet several times over a period of weeks to make final recommendations.

ASSIGNMENT OF POINTS:

	Max Points
<i>ADHERENCE to MANDATORY REQUIREMENTS</i>	<i>PASS/FAIL</i>
<i>EXPERIENCE AND EXPERTISE NARRATIVE PROPOSAL</i>	<i>475</i>
<i>METHODOLOGY NARRATIVE PROPOSAL</i>	<i>275</i>
<i>COST PROPOSAL</i>	<i>250</i>
TOTAL SCORE	1000

MANDATORY REQUIREMENTS

This section is pass or fail. If the Offeror clearly does not meet minimum mandatory requirements pursuant to the solicitation, as determined by the Chief Procurement Office, the proposal will be determined to be non susceptible for award and will not be scored. If the Offeror has not demonstrated clearly its ability to meet the minimum requirements of the solicitation, the Chief Procurement Officer may consult with subject matter experts and may either determine it to be non susceptible for award, or allow the proposal to be evaluated. A proposal may at any point during the evaluation be deemed not susceptible for award.

EXPERIENCE AND EXPERTISE

The maximum points available for this category is 475. Submission requirements considered in this category include the Offerors' narrative of their experience and expertise including the company history and background, key staff and information presented and discussed during the Offeror's demonstration of its solution.

METHOD OF APPROACH

The maximum points available for this category is 275. Submission requirements considered in this category include the Offeror's narrative of its proposed methodology to carry out the scope, ability to agree to the technical requirements listed in the solicitation and additional scope of work and information presented and discussed during the Offeror's demonstration of its solution.

COST SCORING

The maximum points available for this category is 250. The RFP requires the Offerors to submit a total proposed solution price for the entire 5 year contract period. The total 5 year cost for the purposes of evaluation of this category will be a combined total of the price proposed for Maintenance, Operations and Transition Activities (excluding disengagement costs). This price will be compared by a relative scaled score. $(\text{Lowest Price} \div \text{Price Offered}) \times \text{Max Points} = \text{Awarded Points}$. Offerors with proposed 5 year prices that are within a few thousand dollars of each other will be scored the same. The following elements will not be assigned a point value but will be discussed: Disengagement Costs, Online Management System Costs, Reporting Region Costs, and Automated Testing Tool Costs.