



January 30, 2018

Meggan Harley
Chief Procurement Officer
Arizona Health Care Cost Containment System
801 East Jefferson
Phoenix, AZ 85034

Dear Ms. Harley,

Thank you for the opportunity to clarify the roles of Carole Matyas and Lori Gordon.

Carole Matyas, Vice President, Behavioral Health Operations, has spent nearly a year supporting the development of our behavioral health network in Arizona, building strategic partnerships and is intimately familiar with Arizona Behavioral Health providers and the RBHA system. She will continue to support the network development through readiness and at least one year following go-live, focusing on ensuring we have a sufficient network and assist in efforts of leading to more value based payments, drawing upon her experience in other markets. As VP of Behavioral Health Operations for WellCare, she was instrumental in designing WellCare's Integrated Health Home model discussed throughout our submission and will be working in Arizona with our staff and providers to introduce the model and support further integration efforts.

Dr. Marketa Wills, our Behavioral Health Medical Director, is unable to attend the orals due to an unavoidable personal scheduling conflict. In lieu of Dr. Wills attendance, Lori Gordon, Senior Director Behavioral Health, was proposed to attend. Lori is responsible for supporting WellCare's integrated behavioral health model in new markets. This is the only new market behavioral health implementation WellCare is contemplating over the next year. She has experience in Arizona with the RBHA system and led the implementation for one of the two markets discussed in our proposal. She will work with Dr. Wills, and guide our local clinical team on implementing care coordination/care management programs and policies, and hiring/training of additional behavioral health staff. She will continue to provide this support through readiness, and at least one year following go-live.

In summary, Carole and Lori are part of our corporate team that will be heavily involved in implementing our operations to support the requirements of the ACC program and will be substantially involved in the ongoing operation of the contract. If AHCCCS has any concerns that we have not addressed, please advise, and we would be willing to rework our attendees for the oral presentations. We have also hired a behavioral health manager but had proposed Lori attending as she could more easily speak to how we will approach expectations of ACC.

Scott Cummings
State President
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