Department of Economic Security /Division of Developmental Disabilities (DES/DDD) Actuarial Memorandum

I. Purpose

The purpose of this actuarial memorandum is to demonstrate that the capitation rates were developed in compliance with 42 CFR 438.6(c). It is not intended for any other purpose.

This memorandum presents a discussion of the adjustment to the capitation rates effective from July 1, 2012 through June 30, 2013 (CYE13).

AHCCCS intends to update these capitation rates effective January 1, 2013 to include changes to the physician fee schedule resulting from mandated Health Care Reform requirements. This rate update for July 1, 2012 does not include adjustments for anticipated reimbursement changes with effective dates after July 1, 2012 for certain provider types, or immaterial program changes effective prior to January 1, 2013. AHCCCS will include these adjustments in the rates effective January 1, 2013.

II. Overview of Rate Setting Methodology

The contract year ending 2013 (CYE13) rates were developed using a hybrid methodology including both a rebase and a rate update. Historical Medicaid managed care encounter data was used as the primary data source in development of the base time period.

Other data sources used in setting the actuarially sound rates include financial statements, supplemental information from DDD, Center for Medicare and Medicaid Services (CMS) National Health Expenditure (NHE) Report estimates and AHCCCS case management model.

Trend rates were calculated from the databook and other sources on a unit cost and/or utilization basis by category of service (COS) and a cap was applied to limit the negative and positive trends to a reasonable level. These adjustments also include state mandates, court ordered programs and other program changes, if necessary.

Ideally, the experience data should be analyzed by different rate cells which are comprised of members with similar risk characteristics. However, segregating the DDD population into different rate cells would lead to a statistical credibility problem due to the statewide disbursement of the relatively small membership base. DDD will have two separate rates – a regular DDD rate and a Behavioral Health rate.

The experience only includes DDD Medicaid eligible expenses for DDD Medicaid eligible individuals. In addition, the experience includes reinsurance amounts and share of cost.
The contract between AHCCCS and DDD specifies that DDD may cover services for members which are not covered under the State Plan; however those services are not included when setting capitation rates. AHCCCS will not include uncovered services in the DDD rates.

The general process in developing the rates involves trending the base data to the midpoint of the effective period, which is January 1, 2013. The next step involves the deduction of the reinsurance offsets and share of cost offset. Following this calculation, the projected case management, administrative expenses, risk contingency margin and premium tax are added to the projected claim per member per month (PMPM) to obtain the capitation rates. Each step is described in the sections below.

III. Base Period Experience

Since DDD has a relatively small membership base, multiple years and sources of data were used to increase the statistical credibility. For CYE13 rate development, DDD's encounter data was found to be credible for all service categories. For the base period AHCCCS used historical encounter data for the time period from July 1, 2009 through June 30, 2011. The data was reviewed for completeness by comparing the encounter data to the Contractor's financial statements. A final adjustment was made to apply completion factors to the encounter data for the most recent year.

IV. Projected Trend Rates

The trend analysis includes both the financial data experience and the encounter data experience. Financial data experience is from July 2007 through December 2011. Encounter data experience is from July 2008 through September 2011. Trend data includes a longer time frame than the base period since additional data can provide smoother, more accurate trends. The financial data trends were examined using both year over year and quarterly regression analysis. The encounter data trends were examined using monthly regression analysis, quarterly regression analysis and year over year data. The resulting trend rates were compared with trend rates from sources such as the CMS National Health Expenditures Trend Forecast, the AHCCCS Acute Care trend rates and the AHCCCS ALTCS EPD trend rates. The final utilization trends and historical unit cost trends were selected based on a methodological blend of actuarial judgment and empirical methods. The projected unit cost trends were selected based on changes to provider rates which were assumed to remain flat at this time, except for pharmacy.

The Annual Trend Rates used in projecting the claim costs are identified in Table I. These do not include any impact due to rebasing.

<table>
<thead>
<tr>
<th>Service Category</th>
<th>Average Annual Trend</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>DDD Rate</td>
</tr>
<tr>
<td>Institutional</td>
<td>-2.50%</td>
</tr>
<tr>
<td>HCBS</td>
<td>0.06%</td>
</tr>
<tr>
<td>Acute Care</td>
<td>0.00%</td>
</tr>
<tr>
<td>Behavioral Health</td>
<td>N/A</td>
</tr>
</tbody>
</table>
V. **Projected Gross Claim PMPM**

The base period utilization, unit costs and net claims PMPMs are trended forward to arrive at the CYE13 utilization, unit costs and net claims PMPMs for each component.

VI. **State Mandates, Court Ordered Programs, Program Changes and Other Changes**

No new changes are included in the rates at this time. AHCCCS is anticipating changes that will require updated rates and contracts as stated above.

VII. **Projected Net Claim PMPM**

The projected gross claim PMPMs were adjusted for the recipients’ share of cost (SOC) to obtain the net claim PMPM. The share of cost is $5.20. The share of cost was estimated based off of actual DDD SOC data, and was rebased for CYE13. NOTE: the Reinsurance offset is included in the acute care component of the DDD rates. The acute component and reinsurance offset are not being adjusted at this time due to the anticipated provider reimbursement changes to be implemented later in CYE13. The acute component rate will be adjusted as part of the January 1, 2013 amendment. The projected net claim PMPMs are included in Table II.

<table>
<thead>
<tr>
<th>Service Category</th>
<th>Projected CYE12 Claim Cost PMPM</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>DDD Rate</td>
<td>Behavioral Health</td>
</tr>
<tr>
<td>Institutional</td>
<td>$ 105.42</td>
<td>N/A</td>
</tr>
<tr>
<td>HCBS</td>
<td>$ 2,202.38</td>
<td>N/A</td>
</tr>
<tr>
<td>Acute Care</td>
<td>$ 371.17</td>
<td>N/A</td>
</tr>
<tr>
<td>Program Changes</td>
<td>$ -</td>
<td>N/A</td>
</tr>
<tr>
<td>Behavioral Health</td>
<td>N/A</td>
<td>$ 109.60</td>
</tr>
<tr>
<td>Total</td>
<td>$ 2,678.97</td>
<td>$ 109.60</td>
</tr>
<tr>
<td>Less Share of Cost</td>
<td>$ (5.20)</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>Net Claim Cost</strong></td>
<td>$ 2,673.77</td>
<td>$ 109.60</td>
</tr>
</tbody>
</table>

Table II: Projected Net Claim PMPM
VIII. Case Management

For DDD members the CYE13 case management PMPM was developed using the AHCCCS case management model as well as looking at financials and supplemental case management cost reports from DDD. This is a similar methodology to previous years. The CYE13 case management PMPM for the DDD population is $140.02.

For the targeted case management (TCM) PMPM the AHCCCS case management model was used as well as actual cost information for this population provided by DDD. The assumptions in the model were refined by using data specific to this population. The CYE13 TCM PMPM is $113.18. The large increase is primarily attributed to changes in the targeted case management model as well as a change in the allocation methodology for indirect costs.

Table III displays the projected case management PMPM values.

**Table III: Projected Case Management**

<table>
<thead>
<tr>
<th>Rate Cell</th>
<th>Case Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>DDD</td>
<td>$140.02</td>
</tr>
<tr>
<td>Behavioral Health</td>
<td>N/A</td>
</tr>
<tr>
<td>Targeted Case Management</td>
<td>$113.18</td>
</tr>
</tbody>
</table>

IX. Administrative Expenses and Risk Contingency

For CYE13 administrative expense AHCCCS analyzed DDD’s financial statements as well as supplemental information provided by DDD. The CYE13 administrative expense for DDD is remaining the same at $177.76. The risk contingency for DDD is 1.00%.

The Behavioral Health administrative expenses were revised based on financial statements and information from ADHS. The Behavioral Health administrative rate is remaining the same at $7.83. The Behavioral Health risk contingency is 1.00%.

Table IV displays the projected administrative and risk contingency PMPM values.

**Table IV: Administrative Expenses and Risk Contingency**

<table>
<thead>
<tr>
<th>Rate Cell</th>
<th>Admin Expenses</th>
<th>Risk Contingency</th>
</tr>
</thead>
<tbody>
<tr>
<td>DDD</td>
<td>$177.76</td>
<td>$28.60</td>
</tr>
<tr>
<td>Behavioral Health</td>
<td>$7.83</td>
<td>$1.10</td>
</tr>
</tbody>
</table>
X. Proposed Capitation Rates and Their Impacts

The proposed capitation rates equal the sum of the projected net claim PMPM (in Section VII), the projected case management (in Section VIII) and administrative expenses and risk contingency PMPM (in section IX), divided by one minus the two percent premium tax. The premium tax for the behavioral health component is included in the DDD capitation rate. Table V shows the current and proposed capitation rates and the budget impact from CYE12 (10/1/11 capitation rate) to CYE13 using CYE13 projected members. The large increase for the behavioral health component is primarily attributed to overall improved encounter data and improved reporting of behavioral health data for DDD members, both of which were used when setting the behavioral health component.

Table V: Proposed Capitation Rates and Budget Impact

<table>
<thead>
<tr>
<th>Rate Cell</th>
<th>Projected CYE13 Member Months</th>
<th>CYE12 (10/1/11) Rate</th>
<th>CYE13 Rate</th>
<th>Based on Projected CYE13 Member Months</th>
<th>Estimated CYE12 (10/1/11) Capitation</th>
<th>Estimated CYE13 Capitation</th>
<th>Dollar Impact</th>
<th>Percentage Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>DDD</td>
<td>300,444</td>
<td>$3,095.80</td>
<td>$3,084.22</td>
<td>$930,115,325</td>
<td>$926,635,357</td>
<td>$ (3,479,968)</td>
<td>-0.37%</td>
<td></td>
</tr>
<tr>
<td>Behavioral Health</td>
<td>300,444</td>
<td>$103.31</td>
<td>$118.92</td>
<td>$31,037,654</td>
<td>$35,729,274</td>
<td>$ 4,691,621</td>
<td>15.12%</td>
<td></td>
</tr>
<tr>
<td>Targeted Case Management</td>
<td>54,606</td>
<td>$85.96</td>
<td>$113.18</td>
<td>$4,693,932</td>
<td>$6,180,067</td>
<td>$ 1,486,135</td>
<td>31.66%</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td></td>
<td></td>
<td>$965,846,910</td>
<td>$968,544,698</td>
<td>$ 2,697,788</td>
<td>0.28%</td>
<td></td>
</tr>
</tbody>
</table>

BH does not reflect premium tax
XI. CMS Rate Setting Checklist

1. Overview of rate setting methodology

AA.1.1: Actuarial certification

Please refer to Section XII.

AA.1.2: Projection of expenditure

Please refer to Section X.

AA.1.3: Procurement, prior approval and rate setting

This is a sole source contracting method, between AHCCCS and DES/DDD.

AA.1.5: Risk contract

There is no risk sharing between AHCCCS and DES/DDD, in addition to the reinsurance contract. DES/DDD is responsible for all losses, except reinsurance and share of cost.

AA.1.6: Limit on payment to other providers

AHCCCS makes no additional payments to providers, except supplemental payments to hospitals including Disproportionate Share Hospital (DSH) payments, Graduate Medical Education (GME) payments, and Critical Access Hospital payments. GME is paid in accordance with state plan. DSH and Critical Access are paid in accordance with operational protocol.

AA.1.7: Rate modification

Please refer to Sections III, IV, VI, VII, VIII and IX.

2. Base Year Utilization and Cost Data

AA.2.0: Base year utilization and cost data

Please refer to Section II and III.

AA.2.1: Medicaid eligibles under the contract

The data includes only those members eligible for managed care.

AA.2.2: Dual Eligibles (DE)

There are dual eligibles.

AA.2.3: Spenddown

Not applicable, not covered under this contract.

AA.2.4: State plan services only
The contract between AHCCCS and DDD specifies that DDD may cover additional services. Non-covered services were excluded from the base data and not included in the rates.

AA.2.5: Services that can be covered by a capitated entity out of contract savings.
Same as AA.2.4

3. Adjustments to the Base Year Data

AA.3.0 Adjustments to base year data

Please refer to Section II, III and IV.

AA.3.1 Benefit differences

There are no changes to the covered benefits. Therefore, no adjustment was made.

AA.3.2 Administrative cost allowance calculation

Please refer to Section IX.

AA.3.3 Special populations’ adjustment

It is anticipated that the risk characteristics of this population will not change materially from the base period to the effective period of the capitation rates. Therefore, no adjustment was made.

AA.3.4 Eligibility Adjustments

No adjustment was made.

AA.3.5 DSH Payments

No DSH payments were included in the capitation development

AA.3.6 Third party Liability (TPL)

This is a contractual arrangement between AHCCCS and its contractors.

AA.3.7 Copayments, coinsurance and deductible in the capitated rates

Not applicable, member cost sharing is not required.

AA.3.8 Graduate Medical Education (GME)

The experience excludes any payments for GME.

AA.3.9 FQHC and RHC reimbursement

The experience excludes any additional payments that FQHCS may receive from the State.
AA.3.10 Medical cost/trend inflation

Please refer to Section IV.

AA.3.11 Utilization adjustment

Other than trend, no specific adjustment was made to utilization.

AA.3.12 Utilization and cost assumptions

Not applicable, since actual experience was used.

AA.3.13 Post-eligibility treatment of income (PETI)

Not applicable, not required to consider PETI.

AA.3.14 Incomplete data adjustment.

The encounter data was not fully complete. AHCCCS applied completion factors to the encounter data. The audited financial statements may include outstanding claim liabilities, which were audited and believed to be reasonable by DDD auditors.

4. Establish Rate Category Groupings

AA.4.0: Establish rate category groupings

Please refer to Section II.

AA.4.1: Age

Please refer to Section II.

AA.4.2: Gender

Please refer to Section II.

AA.4.2: Locality/region

Please refer to Section II.

AA.4.2: Eligibility category

Please refer to Section II.

5. Data Smoothing, Special Populations and Catastrophic Claims

AA.5.0: Data smoothing

Please refer to Section II, III and IV.

AA.5.1: Special populations and assessment of the data for distortions
Please refer to Section II.

**AA.5.2: Cost-neutral data smoothing adjustments**

Please refer to Section VII.

**AA.5.3: Risk-adjustment**

There is no risk adjustment.

6. **Stop Loss, Reinsurance, or Risk-Sharing arrangements**

**AA.6.1: Commercial reinsurance**

There is no commercial reinsurance.

**AA.6.2: Simple stop loss program**

Please refer to Section VII.

**AA.6.3: Risk corridor program**

There is no risk sharing between AHCCCS and DDD, except the stop loss program (ie Reinsurance). DDD assumes all other risks.

7. **Incentive Arrangements**

There is no incentive arrangement between AHCCCS and DDD.
XII. **Actuarial Certification of the Capitation Rates:**

I, Windy J. Marks, am an employee of Arizona Health Care Cost Containment System (AHCCCS). I am a Member of the American Academy of Actuaries. I meet the qualification standards established by the American Academy of Actuaries and have followed the practice standards established from time-to-time by the Actuarial Standards Board.

The rates were developed using generally accepted actuarial principles and practices and are considered to be actuarially sound. The rates were developed to demonstrate compliance with the CMS requirements under 42 CFR 438.6(c) and are in accordance with applicable laws and regulations. The rates are appropriate for the Medicaid populations covered and Medicaid services to be furnished under the contract. The rates may not be appropriate for any other purpose. The documentation has been included with this certification. The actuarially sound capitation rates that are associated with this certification are effective for the twelve-month period beginning July 1, 2012.

The actuarially sound capitation rates are a projection of future events. It may be expected that actual experience will vary from the values in the rates.

In developing the actuarially sound capitation rates, I have relied upon data and information provided by DES/DDD and the AHCCCS internal databases. I have accepted the data without audit and have relied upon the DES/DDD auditors and other AHCCCS employees for the accuracy of the data.

This actuarial certification has been based on the actuarial methods, considerations, and analyses promulgated from time to time through the Actuarial Standards of Practice by the Actuarial Standards Board.

Windy J. Marks
Fellow of the Society of Actuaries
Member, American Academy of Actuaries

Date: 5/31/12