About PCG

Public Consulting Group, Inc. is a management consulting firm primarily serving public sector clients

- Founded in 1986
- Employs over 2,500+ professionals in 60+ offices located across the US, Canada, UK, Australia, and Poland
- Target Markets: Health, Human Service, and Education in the Public Sector
- Core Services: consulting, policy advising, information technology, and on-going operations support
Education’s hot topics

• PCG has worked with many states and districts to better understand and capitalize on the national momentum around mental and behavioral health support for adolescence
  • Some states have elected to work with the federal government to expand policy to obtain additional funding for health services
  • Others have started using case management technology to identify students at risk of self-harm or school violence and provide intervention / prevention support
PCG’s work in Arizona

• Support AHCCCS in administering the Medicaid School Based Claiming (MSBC) Program since 2009

• Help Arizona Local Education Agencies (LEAs) **recover over $48M** in statewide Medicaid reimbursement annually for administrative / outreach, health-related and specialized transportation services prescribed in Individualized Education Plans (IEPs)
  
  • Health-related services: speech, occupation / physical therapy, mental / behavioral health, nursing, and personal care
MSBC Program by the Numbers
MSBC Program Participation in Arizona

Districts/Charters in Arizona

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<tr>
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<th>Total number of districts</th>
<th>Total number of charters</th>
<th>MSBC Program participants</th>
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<tbody>
<tr>
<td>Total</td>
<td>230</td>
<td>535</td>
<td>97</td>
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MSBC Program Participants

- **Districts/Charters:**
  - Districts: 94
  - Charters: 3
  - Accounts for ~78% of all AZ students

110 total Behavioral Health Providers in 34 of the 97 LEAs:

- Marriage & Family Therapists: 1
- Licensed Professional Counselors: 20
- Psychologists, PhD: 36
- Licensed Clinical Social Workers: 53

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Behavioral Health Billed Services

Behavioral Health Claims by the Numbers

1,220 students had a behavioral health service billed (3%) of the ~37,000 of all service types

94% of all billed BH services are “Behavioral Health Counseling”

Providers Billing:
68 of out 110 (62%)

On average, students received only 5.4 hours of services per school year

Total Service Lines Billed in FY19 by Provider Type

- LMFT, 15, 0%
- LPC, 3,229, 26%
- PSYCH, 633, 5%
- LCSW, 8,384, 69%
Compliance and Program Requirements
Establishment and Management of an IEP

- Student suspected of requiring special education services must be evaluated to determine eligibility
- Special education concerns noted during a screening must be communicated to parents
  - With parental consent, the student is referred for an initial evaluation
- Multidisciplinary Evaluation Team (MET) meets to discuss evaluation results and determine eligibility
  - If eligible, the team must meet to write an IEP
  - Parental consent must be received prior to implementing the IEP
- IEP team must review the IEP at least annually and revise as needed
- Student must be reevaluated for eligibility every three years
Provision of Behavioral Health Services Under the MSBC program

• A qualified behavioral health provider determines eligibility for behavioral health services based on medical necessity
• Behavioral health services must be provided through psychological / developmental testing and therapy sessions
  • Services must be rendered by a qualified behavioral health provider
  • Situational or episodic events are not serviced through an IEP but still provided to the student in the school setting
    • Currently these services are not reimbursable under the MSBC program
    • Situational services may include short term support such as:
      • Grief counseling
      • Support for bullying
      • Addiction counseling
      • Domestic support
Curious to know more? PCG can…

• Discuss your LEA’s specific MSBC Program reimbursement and if there’s opportunity for optimization?

• Talk about what we are doing in other states and LEAs around the country with respect to policy work and identification / prevention / intervention technology
PCG Contact Information

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