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ARIZONA HEALTH CARE COST CONTAINMENT SYSTEM

Arizona Health Care Cost Containment System Announces Award of Contracts for the Arizona Long Term Care System

(Phoenix, Arizona) May 13, 2011 – On May 5, 2011, the Arizona Health Care Cost Containment System (AHCCCS), Arizona's single state Medicaid agency, awarded nine contracts to three successful managed care companies that will provide services to Arizonans enrolled in the Arizona Long Term Care System (ALTCS) program. On May 12, 2011, AHCCCS awarded a tenth contract to a fourth company.¹ The contracts were awarded for up to five years, beginning on October 1, 2011.

Currently, more than twenty-five thousand Arizona residents are enrolled in the ALTCS program, which serves individuals who are low income, at risk of institutionalization and either elderly (age 65 and over), blind, or disabled. ALTCS members also receive medical care under the long term care program, including doctor's office visits, hospitalization, prescriptions, lab work, and behavioral health services. ALTCS has been viewed as a national model for its success in supporting over 70 percent of its members in the home or community-based residential facilities rather than placing members in more costly nursing home settings.

A total of nine managed care companies submitted offers to serve either a portion or all of the State's ALTCS population, resulting in a competitive process that drives down program costs. Contracts were awarded to the identified companies in the following regions of the State:

- Maricopa County – *Bridgeway Health Solutions, Evercare Select, Mercy Care Plan, and SCAN Long Term Care*
- Pima/Santa Cruz Counties - *Evercare Select*
- Cochise/Graham/Greenlee Counties – *Bridgeway Health Solutions*
- Yuma/La Paz Counties - *Evercare Select*
- Mohave/Coconino/Apache/Navajo Counties - *Evercare Select*
- Yavapai County - *Evercare Select*
- Pinal/Gila Counties - *Bridgeway Health Solutions*

While many members in several counties will be enrolled in a new health plan, AHCCCS has a well established track record of coordinating closely with outgoing and incoming contractors. AHCCCS has a proven process to ensure continuity of care and a safe and successful transition for those individuals moving to a new health plan. Impacted members will receive notification within the week of the health plan that has been chosen to serve their region of the State.

¹ AHCCCS exercised its contractual authority to offer a capped contract to SCAN Long Term Care, an unsuccessful incumbent Contractor in Maricopa County.

The following table provides a detailed account of the Arizona Long Term Care System contract awards granted in response to Request for Proposal YH12-0001.

**CONTRACT AWARDS
ARIZONA LONG TERM CARE SYSTEM (ALTCS)
ELDERLY / PHYSICALLY DISABLED (E/PD) PROGRAM
REQUEST FOR PROPOSAL YH12-0001**

Geographic Service Area (GSA)							
Offeror	Pinal, Gila	Yuma, LaPaz	Apache, Coconino, Mohave, Navajo	Cochise, Graham, Greenlee	Yavapai	Pima, Santa Cruz	Maricopa
Bridgeway Health Solutions	S	S*	S	S	S	S	S*
Cochise Health System				S*			
Evercare Select	S	S	S*	S	S	S	S*
Health Choice Arizona		S	S			S	S
Mercy Care Plan						S	S*
Molina Healthcare of Arizona, Inc.		S	S				S
Pima Health System						*	
Pinal/Gila Long Term Care	S*						
SCAN Long Term Care							S*(1)
Yavapai County Long Term Care					S*		
Total GSA Membership as of 05/01/11	1,493	803	1,523	865	994	4,335	15,306

* = Current ALTCS E/PD Contractor

S = Submitted a Proposal

 = Contract Awarded

(1) AHCCCS awarded a capped contract to SCAN Long Term Care. Effective October 1, 2011, SCAN Long Term Care's member enrollment will be capped.