	Notice of Request for Information		AHCCCS Arizona Health Care Cost Containment System 701 East Jefferson, MD 5700 Phoenix, Arizona 85034
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Request For Information (RFI) Contact Person:

Jamey Schultz
Contracts and Purchasing Section
701 E. Jefferson, MD5700-Mail:
Phoenix, Arizona 85034

Telephone: (602) 417-4629
Telefax: (602) 417-5957
E-mail: Jamey.Schultz@azahcccs.gov
Issue Date: May 19, 2009

LOCATION: ARIZONA HEALTH CARE COST CONTAINMENT SYSTEM ADMINISTRATION (AHCCCS)
Contracts and Purchasing Section (First Floor)
701 E. Jefferson, MD5700
Phoenix, Arizona 85034

DESCRIPTION: **FRAUD REDUCTION AND PROGRAM INTEGRITY WITHIN AHCCCS**

**INFORMATION DUE
DATE:**

June 15, 2009

AT 3:00 P.M., MST

QUESTIONS CONCERNING THIS REQUEST FOR INFORMATION (RFI) SHALL BE FORWARDED TO THE RFI CONTACT PERSON, AS NAMED ABOVE, EITHER VIA TELEFAX OF E-MAIL (PREFERRED). TELEPHONIC QUESTIONS SHALL NOT BE ACCEPTED.


Offers must be in the actual possession of AHCCCS on or prior to the time and date and at the location indicated above. **Late offers may not be considered.**

Offers must be submitted in a sealed envelope or package with the Request number and the offeror's name and address clearly indicated on the envelope or package. All offers must be typewritten. Additional instructions for preparing an offer are included in this request.

Offerors must realize that no Contract will result from your response to this request. Responding to this RFI will not prohibit the offeror from responding to any procurements.

Persons with a disability may request a reasonable accommodation, such as a sign language interpreter, by contacting the appropriate Procurement Agency. Requests should be made as early as possible to allow time to arrange the accommodation. A person requiring special accommodations may contact the person responsible for this request as identified below.

OFFERORS ARE STRONGLY ENCOURAGED TO CAREFULLY READ THE ENTIRE RFI.

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1. AHCCCS BACKGROUND

AHCCCS is the single state Medicaid agency for the State of Arizona. In that capacity it is responsible for operating the Title XIX and Title XXI programs through the State's 1115 Research and Demonstration Waiver, which was granted by the Centers for Medicare and Medicaid Services (CMS), U.S. Department of Health and Human Services. As of May 1, 2009, AHCCCS provided coverage to 1,224,162 members. AHCCCS contracts with 17 different Managed Care Organizations that are responsible for providing Acute, Long Term Care, and Behavioral Health Services. Over 95% of the AHCCCS program's expenditures are through managed care programs. The program has a total fund budget for FY 2009 of over \$8.5 billion. AHCCCS has an Intergovernmental Agreement with the Department of Economic Security which provides eligibility determination services for roughly 75% of the AHCCCS population.

2. REQUEST FOR INFORMATION BACKGROUND

The State of Arizona continues to face incredible fiscal challenges. Recently the Arizona House of Representatives Appropriation Committee adopted a proposed budget that includes an estimated \$50 million in General Fund savings (or \$207 million Total Fund savings, if Medicaid was the program fully associated with the proposal). In addition to this proposal, there have been a number of other discussions that have occurred regarding the management of the AHCCCS Third Party Liability process.

3. REQUEST FOR INFORMATION PURPOSE


Given the lack of detail, to date, associated with the Fraud Reduction budget assumptions, the AHCCCS administration is pursuing additional information through this RFI on what tools may be available that are not currently in use by AHCCCS that may potentially increase the effectiveness of the AHCCCS program integrity efforts.

4. REQUEST FOR INFORMATION SCOPE OF WORK

AHCCCS is informally exploring what opportunities may exist in the marketplace to enhance and improve any or all of the following program integrity business requirements.

4.1 Overall Requirements

AHCCCS is currently operating with 231 fewer filled positions since September 2007. That is an overall reduction of almost 17%. Any proposed new program integrity functionality or technology must be efficient and not require any new staffing resources. If staffing resources are required as part of any proposed solution, the vendor must identify the types of staffing resources AHCCCS would need to implement.

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4.2 Income Verification for Eligibility Applications

AHCCCS currently contracts with TALX as a major source of employer income verification. In addition, AHCCCS has the ability to use the Department of Economic Security data. AHCCCS is seeking potential technology solutions that may improve the ability to verify applicant and member data on the front end and as part of the application and redetermination process. Data would need to be real time, and a vendor would need to deal with data on a real time daily basis with rapid turnaround.

4.3 Residency and Address


As part of the eligibility application and in order to be enrolled in AHCCCS, members must be Arizona residents. In addition, in order to receive full benefits and not just emergency coverage, all members must be United States citizens or qualified immigrants. AHCCCS is seeking any potential solution that may improve the ability of the program to determine and update applicant and member residency and address information. Data would need to be real time, and a vendor would need to deal with data on a real time daily basis with rapid turnaround.

4.4 Third Party Liability

AHCCCS recently went through a Request for Proposal on Third Party Liability. This RFP can be found at <http://ahcccsnew/commercial/Purchasing/closed.aspx>. AHCCCS is seeking any proven potential solutions that may enhance current capabilities. As detailed in the RFP, the contracted health plans retain much of the responsibility for managing Third Party Liability functions.


4.5 Program Integrity

AHCCCS utilizes a number of different tools as part of maintaining program integrity. In a presentation to the Senate Healthcare and Medical Liability Reform Committee, AHCCCS provided a high level overall summary (Attachment B) of the program integrity efforts and tools. AHCCCS is seeking any proven potential solutions that may enhance current capabilities in determining both provider and member fraud.

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5. CONTENTS OF YOUR RESPONSE

- 5.1 If a vendor has an interest in any or all of the areas identified, AHCCCS is requesting the following:
- 5.1.1 A vendor may take the opportunity to schedule a 60-minute presentation with select AHCCCS management to present information and display product capability. If interested in such a presentation, vendors may contact Alma Torres at (602) 417-4534, by June 15, 2009, 3:00 p.m., MST.
 - 5.1.2 If a vendor is interested in responding to this RFI in writing, detail must be provided on the following:
 - 5.1.2.1 How the proposed tools or technologies have been deployed in similar organizations.
 - 5.1.2.2 Information on what types of savings have been generated, quantified, and verified in association with these efforts. In addition, detail should be provided on the length of time that was required from award of contract to substantiation of real costs savings to the program.
 - 5.1.2.3 Complete operational and implementation cost details. Information should be provided on the costs associated with any tool or technology and the operational costs. As mentioned above, the vendor should identify potential operational costs for AHCCCS staff.
 - 5.1.2.4 Given the specialty nature of Medicaid, AHCCCS is particularly interested in any tools and technologies that have been utilized in other state Medicaid programs. If that information is provided, contact information for those other states should also be included.
 - 5.1.3 A completed Attachment A, Offeror's Information, which includes contact information, including name, title, mailing address, email address, authorized signature, and phone number of the contact person for questions relating to the RFI.

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6. HOW TO RESPOND

6.1 Submit seven (7) hard copies of not more than 20 typed pages.

6.2 Please submit your response no later than **3:00 p.m., MST, June 15, 2009.**

6.3 Deliver the response or send it by mail to:

Jamey Schultz
 AHCCCS Contracts and Purchasing
 701 E. Jefferson St., MD
 Phoenix, AZ 85034

6.4 **Confidential Information:** If a respondent believes that portions of its RFI response should remain confidential, the respondent shall clearly identify those portions of its response it wishes to maintain as confidential and include a statement detailing the reasons why the information should not be disclosed. Such reasons shall describe the specific harm or prejudice that may arise. AHCCCS Contracts personnel shall determine whether the identified information should remain confidential.

6.4 **Reimbursement:** The AHCCCS Administration will not reimburse any respondent for the cost of preparing and submitting a response to the RFI.

6.5 **Conclusion:** This RFI is a request for additional information from the vendor community. Unless existing contracts are already in place, AHCCCS would need to pursue formal procurement prior to selection of any new product or tool.



Attachment A – Offeror’s Contact Information

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Arizona Transaction (Sales) Privilege Tax License No.:

Federal Employer Identification No.:

E-Mail Address:

Company Name

Address

City

State

Zip

For clarification of this offer, contact:

Name:

Phone:

Fax:

Signature of Person Authorized to Sign Offer

Printed Name

Title

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