YH23-0021 - AHCCCS System Integrator RFQ
Vendor Clarification

Software Licensing Cost:

Please provide a list of all software licensing and estimated costs that will need to be purchased outside of Azure.

For the SI Platform, EDMS, and ODS, purchasing of MOVEit Managed File Transfer from Progress (formerly ipswitch) is required. The estimated annual license cost for MOVEit is $53,500.00. All other components are provided from Azure.

Pricing Timetable:

Please provide a proposed date of invoice submission for the pricing schedule for each year.

Based on the proposed cost proposal and hourly rate for the modification hours, HealthTech has developed an estimated invoice schedule for each year of the contract. We propose that all invoices for the month will be submitted within the first ten business days of the following month or as mutually agreed upon between AHCCCS and HealthTech during contract finalization. Clarification #2 provided a recommended approach for additional optional services. The estimated invoice schedule does not include any additional modification hours that may be added to the modification hour pool based on mutual agreement between AHCCCS and HealthTech.

The pricing timetable has been submitted below. Attached as a separate submission is an Excel workbook detailing the calculation of the invoice timetable.

Project Month Invoiced	Invoice Number *(Invoice Submission: Monthly)*	Deliverable Cost	Fixed Fee Cost	Estimated Modification Pool Cost	Total Estimated Invoice Amount
23-Jul	1	$42,568.97	$0.00	$0.00	$42,568.97
23-Aug	2	$808,810.38	$0.00	$0.00	$808,810.38
23-Sep	3	$0.00	$766,241.41	$0.00	$766,241.41
23-Oct	4	$0.00	$766,241.41	$414,625.00	$1,180,866.41
23-Nov	5	$0.00	$766,241.41	$414,625.00	$1,180,866.41
23-Dec	6	$0.00	$766,241.41	$414,625.00	$1,180,866.41
24-Jan	7	$0.00	$766,241.41	$414,625.00	$1,180,866.41

Project Month Invoiced	Invoice Number *(Invoice Submission: Monthly)*	Deliverable Cost	Fixed Fee Cost	Estimated Modification Pool Cost	Total Estimated Invoice Amount
24-Feb	8	$0.00	$766,241.41	$414,625.00	$1,180,866.41
24-Mar	9	$0.00	$766,241.41	$414,625.00	$1,180,866.41
24-Apr	10	$0.00	$766,241.41	$414,625.00	$1,180,866.41
24-May	11	$0.00	$766,241.41	$414,625.00	$1,180,866.41
24-Jun	12	$0.00	$766,241.41	$414,625.00	$1,180,866.41
Jul-24	13	$0.00	$386,417.63	$373,162.50	$759,580.13
Aug-24	14	$0.00	$386,417.63	$373,162.50	$759,580.13
Sep-24	15	$0.00	$386,417.63	$373,162.50	$759,580.13
Oct-24	16	$0.00	$386,417.63	$373,162.50	$759,580.13
Nov-24	17	$0.00	$386,417.63	$373,162.50	$759,580.13
Dec-24	18	$0.00	$386,417.63	$373,162.50	$759,580.13
Jan-25	19	$0.00	$386,417.63	$373,162.50	$759,580.13
Feb-25	20	$0.00	$386,417.63	$373,162.50	$759,580.13
Mar-25	21	$0.00	$386,417.63	$373,162.50	$759,580.13
Apr-25	22	$0.00	$386,417.63	$373,162.50	$759,580.13
May-25	23	$0.00	$386,417.63	$373,162.50	$759,580.13
Jun-25	24	$0.00	$386,417.63	$373,162.50	$759,580.13
Jul-25	25	$0.00	$444,380.27	$186,581.25	$630,961.52
Aug-25	26	$0.00	$444,380.27	$186,581.25	$630,961.52
Sep-25	27	$0.00	$444,380.27	$186,581.25	$630,961.52
Oct-25	28	$0.00	$444,380.27	$186,581.25	$630,961.52
Nov-25	29	$0.00	$444,380.27	$186,581.25	$630,961.52
Dec-25	30	$0.00	$444,380.27	$186,581.25	$630,961.52
Jan-26	31	$0.00	$444,380.27	$186,581.25	$630,961.52
Feb-26	32	$0.00	$444,380.27	$186,581.25	$630,961.52
Mar-26	33	$0.00	$444,380.27	$186,581.25	$630,961.52
Apr-26	34	$0.00	$444,380.27	$186,581.25	$630,961.52

Project Month Invoiced	Invoice Number (*Invoice Submission: Monthly*)	Deliverable Cost	Fixed Fee Cost	Estimated Modification Pool Cost	Total Estimated Invoice Amount
May-26	35	$0.00	$444,380.27	$186,581.25	$630,961.52
Jun-26	36	$0.00	$444,380.27	$186,581.25	$630,961.52
Jul-26	37	$0.00	$511,037.31	$186,581.25	$697,618.56
Aug-26	38	$0.00	$511,037.31	$186,581.25	$697,618.56
Sep-26	39	$0.00	$511,037.31	$186,581.25	$697,618.56
Oct-26	40	$0.00	$511,037.31	$186,581.25	$697,618.56
Nov-26	41	$0.00	$511,037.31	$186,581.25	$697,618.56
Dec-26	42	$0.00	$511,037.31	$186,581.25	$697,618.56
Jan-27	43	$0.00	$511,037.31	$186,581.25	$697,618.56
Feb-27	44	$0.00	$511,037.31	$186,581.25	$697,618.56
Mar-27	45	$0.00	$511,037.31	$186,581.25	$697,618.56
Apr-27	46	$0.00	$511,037.31	$186,581.25	$697,618.56
May-27	47	$0.00	$511,037.31	$186,581.25	$697,618.56
Jun-27	48	$0.00	$511,037.31	$186,581.25	$697,618.56
Jul-27	49	$0.00	$587,692.91	$186,581.25	$774,274.16
Aug-27	50	$0.00	$587,692.91	$186,581.25	$774,274.16
Sep-27	51	$0.00	$587,692.91	$186,581.25	$774,274.16
Oct-27	52	$0.00	$587,692.91	$186,581.25	$774,274.16
Nov-27	53	$0.00	$587,692.91	$186,581.25	$774,274.16
Dec-27	54	$0.00	$587,692.91	$186,581.25	$774,274.16
Jan-28	55	$0.00	$587,692.91	$186,581.25	$774,274.16
Feb-28	56	$0.00	$587,692.91	$186,581.25	$774,274.16
Mar-28	57	$0.00	$587,692.91	$186,581.25	$774,274.16
Apr-28	58	$0.00	$587,692.91	$186,581.25	$774,274.16
May-28	59	$0.00	$587,692.91	$186,581.25	$774,274.16
Jun-28	60	$0.00	$587,692.91	$186,581.25	$774,274.16

Tab 1: Submitted Cost Proposal

Tab 2: Payment Invoice Schedule – DDI (Year 1)

HealthTech has assumed a July 1, 2023 start date and a 12-month contract period for Year 1. HealthTech proposes that in Year 1, there are five (5) deliverables submitted to AHCCCS as a deliverable based payment milestone.

- DEL-07: Project Management Repository (PMR)
- DEL-02: Project Management Plan
- DEL-04: Change Management and Modification Pool Plan (ChMP)
- DEL-06: Risk Management Plan (RMP)
- DEL-019: Project Schedule

This is presented in the submitted excel book as the *Deliverable Cost.* These deliverables account for the key project management and start up deliverables and do not have an external dependency on the finalization solution/technical design or requirements. Beginning in month 3 of the contract, we are proposing that a fixed monthly fee (*Fixed Fee Cost)* for all other DDI deliverables and services be invoiced to the State. While we understand that the modification pool hours are based on approval by AHCCCS, for transparency, we have also included an estimated monthly cost for the modification pool hours.

Tab 3: Payment Invoice Schedule – Operations and Maintenance (Year 2 – 5)

This tab outlines the estimated payment invoice schedule for the Operations and Maintenance costs for Year 2-5 of the contract. HealthTech proposes a fixed monthly fee for the base Operations and Maintenance costs and all modification hours billed as time and materials monthly.

Tab 4: Mod Hours

This tab explains the methodology for estimation of the modification hours as shown within the Tab 2 and Tab 3 calculations.

Tab 5: Fiscal Year Breakdown

This tab includes a breakdown of estimated contract costs based on federal fiscal year and the state fiscal year. This is a summarization of the data presented in Tab 2 and Tab 3 respectively.