



<b>SOLICITATION AMENDMENT #3</b>		
<b>YH24-0004</b> Fee-for-Service Pharmacy Benefit Management Services	Solicitation Due Date:  <b>December 18, 2023, 3:00 pm</b> <b>Arizona Time</b>	Procurement Officer: Toni Cota Email: <a href="mailto:procurement@azahcccs.gov">procurement@azahcccs.gov</a>

**A signed copy of this amendment must be submitted with your solicitation response.**

The attached Answers to Questions are incorporated as part of this solicitation amendment.

<b>OFFEROR HEREBY ACKNOWLEDGES RECEIPT AND UNDERSTANDING OF THIS SOLICITATION AMENDMENT.</b>	<b>THIS SOLICITATION AMENDMENT IS HEREBY EXECUTED ON THIS DAY, IN PHOENIX, AZ.</b>
SIGNATURE OF AUTHORIZED INDIVIDUAL:	SIGNATURE:  <b>SIGNATURE ON FILE</b>
TYPED NAME:	TYPED NAME: <b>Meggan LaPorte, CPPO, MSW</b>
TITLE:	TITLE: <b>Chief Procurement Officer</b>
DATE:	DATE:



**ANSWERS TO QUESTIONS**

**Fee for Service Pharmacy Benefit Management Services  
Solicitation YH24-0004**

Question #	VENDOR NAME	Paragraph # or Title	Page #	Vendor Question	Leave Blank for AHCCCS Response
1.	Optum Rx	4.15	16	<p>Contractor Requirement 4.15 states <i>'Upon AHCCCS' Request assist AHCCCS in the operation of a comprehensive and competitive supplemental rebate program rebates, including the management of all supplemental rebate management functions (e.g., rebate calculation, program accounting and reporting).'</i></p> <p>Should bidders include the necessary resources to provide these services in the pricing to be included in Attachment 1, or should bidders plan on providing pricing for these services at a later date upon request of AHCCCS?</p>	<p>Upon request from AHCCCS, the awarded Contractor shall provide the necessary resources to provide the services and pricing for the program.</p> <p>At this time, AHCCCS is not requesting this information.</p>
2.	Optum Rx	4.15	16	<p>Contractor Requirement 4.15 states <i>"Upon AHCCCS' Request assist AHCCCS in the operation of a comprehensive and competitive supplemental rebate program rebates, including the management of all supplemental rebate management functions (e.g., rebate calculation, program accounting and reporting).'</i></p> <p>If AHCCCS requests assistance for supplemental rebates, does that assistance include other functions not listed above such rebate solicitation, negotiation and contract administration? If there are any other supplemental rebate program functions contemplated by AHCCCS that were not set out in 4.15 or the question above, please elaborate.</p>	<p>Upon request from AHCCCS, the awarded Contractor shall provide all management services of a supplemental rebate program which include but is not limited to rebate solicitation, negotiation and contract administration, financial billing and complete management and accountability of the supplemental rebate program.</p> <p>At this time, AHCCCS is not requesting this information.</p>



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3.	Optum Rx	4.15	16	<p>Contractor Requirement 4.15 states <i>“Upon AHCCCS’ Request assist AHCCCS in the operation of a comprehensive and competitive supplemental rebate program rebates, including the management of all supplemental rebate management functions (e.g., rebate calculation, program accounting and reporting).”</i></p> <p>If AHCCCS requests assistance for supplemental rebates, does AHCCCS require paper rebate invoices to be submitted to manufacturers and if so, is the associated postage a pass-through expense? Will the Contractor be required to maintain a lockbox to receive supplemental rebate payments or will payments go directly to the State and the State will provide payment information to the Contractor?</p>	<p>Upon request from AHCCCS, the awarded Contractor shall provide the necessary resources to provide invoicing services for a supplemental rebate program.</p> <p>If requested, paper invoicing is only provided when the manufacturer does not accept electronic invoices. If requested the Contractor shall maintain a lockbox and report payments to AHCCCS. At this time, AHCCCS is not requesting this information.</p>
4.	Optum Rx	4.15	16	<p>Contractor Requirement 4.15 states <i>“Upon AHCCCS’ Request assist AHCCCS in the operation of a comprehensive and competitive supplemental rebate program rebates, including the management of all supplemental rebate management functions (e.g., rebate calculation, program accounting and reporting).”</i></p> <p>If AHCCCS requests assistance for supplemental rebates, will the Contractor’s responsibility include management of historical supplemental rebate data? If so, how far back does the historical data go (i.e., earliest quarter) and does it include invoiced data with supporting claims, supplemental rebate unit amounts, payments and dispute history? Also, will the historical supplemental rebate data be only in an electronic format or will paper documents be provided as well? If there are historical paper documents, what type of documents</p>	<p>Upon request from AHCCCS, the awarded Contractor shall manage all supplemental rebate contracts that are in effect at the time, if a transition of the supplemental rebate process is requested by AHCCCS. At AHCCCS’ discretion, historical data will be provided electronically.</p> <p>At this time, AHCCCS is not requesting the supplemental</p>



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				(e.g., claims, invoices, payments, rebate reporting, etc.) will be provided and what is the volume (number of banker's boxes)?	rebate process be managed by the awarded Contractor.
5.	Optum Rx	4.16	16	Contractor Requirement 4.16 states <i>"Provide AHCCCS with outcome-based contracts for review and use if requested by AHCCCS."</i>  Should bidders include the necessary resources to provide these services in the pricing to be included in Attachment 1, or should bidders plan on providing pricing for these services at a later date upon request of AHCCCS?	Yes, please provide the necessary resources and pricing but separate from the PBM claims adjudication pricing methodologies.
6.	Optum Rx	4.16	16	Contractor Requirement 4.16 states <i>"Provide AHCCCS with outcome-based contracts for review and use if requested by AHCCCS."</i>  Regarding the outcome-based contracts, will Contractor be required to: 1. Solicit and negotiate outcome-based contracts with manufacturers? 2. Contract administration (e.g., ensure AHCCCS/CMS-approved contracts are fully executed)? 3. If an outcome-based rebate is owed, invoice, collect and reconcile rebate payments and provide rebate reporting?	If requested by AHCCCS: Question 1: Yes Question 2: Yes Question 3: Yes
7.	Optum Rx	4.16	16	Contractor Requirement 4.16 states <i>"Provide AHCCCS with outcome-based contracts for review and use if requested by AHCCCS."</i>  Outcome-based contracts require data aggregation and analytical services to determine if a rebate is owed. Is AHCCCS seeking those services through this RFP or will those services be provided by another AHCCCS vendor?	If requested by AHCCCS, the awarded contractor shall aggregate the data and provide analytical services for the rebate determination.



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8.	Optum Rx	4.17	16	<p>Contractor Requirement 4.17 states <i>“Assist AHCCCS in obtaining information from network pharmacies and prescribers for any value-based outcome-based contracts that AHCCCS has entered into and signed.”</i></p> <p>Is Contractor Requirement 4.17 independent of Contractor Requirement 4.16 and Contractor will be responsible for assisting AHCCCS even if AHCCCS does not request Contractor’s involvement per Contractor Requirement 4.16? If so, please elaborate on the assistance AHCCCS is seeking in this requirement including the type(s) of information the Contractor will be required to obtain.</p>	<p>The awarded Contractor shall assist AHCCCS in obtaining information from network pharmacies and prescribers for VBCs that AHCCCS has signed. This requirement is independent from 4.16. The assistance required is determined by the VBC.</p>
9.	Optum Rx	4.22	17	<p>Contractor Requirement 4.22 states: <i>“Provide an academic detailing program upon request.”</i></p> <p>Should bidders include the necessary resources to provide these services in the pricing to be included in Attachment 1, or should bidders plan on providing pricing for these services at a later date upon request of AHCCCS?</p>	<p>Upon request from AHCCCS, the awarded Contractor shall provide the necessary resources to provide an academic detailing program and the pricing for the program.</p> <p>At this time, AHCCCS is not requesting this information.</p>
10.	Optum Rx	6.9	20	<p>Contractor Requirement 6.9 states <i>“Work with AHCCCS to develop a blood glucose program with free meters.”</i></p> <p>Does AHCCCS currently have a blood glucose program with free meters? If so, is AHCCCS receiving rebates on associated diabetic supplies such as blood glucose test strips and lancets? If AHCCCS does not have a current blood glucose program with free meters, is AHCCCS</p>	<p>At this time, AHCCCS does not have a blood glucose program with free meters and no rebates are received on diabetic supplies, test strips or lancets.</p>



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				only seeking to get free blood glucose meters or is AHCCCS interested in getting rebates for associated diabetic supplies such as blood glucose test strips and lancets as well?	AHCCCS is interested in a free meter program and rebates.
11.	Optum Rx	6.9	20	<p>Contractor Requirement 6.9 states “Work with AHCCCS to develop a blood glucose program with free meters.”</p> <p>Is Contractor Requirement 6.9 independent of Contractor Requirement 4.15 and Contractor will be responsible for assisting AHCCCS even if AHCCCS does not request Contractor’s involvement per Contractor Requirement 4.15?</p>	Please see the response to question 10.
12.	Optum Rx	8.2	21	<p>Section 8.2 refers to a mail order program to be provided by the vendor. Could AHCCCS please provide more detail on their planned use of the mail order program?</p>	The Offeror shall include the pricing methodology for a mail order program.
13.	Optum Rx	13.3	28	<p>Contractor Requirement 13.3 states “If applicable or requested, the Contractor shall submit the following rebate report quarterly to the AHCCCS Director of Pharmacy that includes:”</p> <p>What type of rebates (e.g., Federal, Supplemental, Diabetic Supply, Outcomes-Based, etc.) does this requirement apply to? Is this requirement independent of the other Contractor Requirements in this RFP related to rebates (i.e., 4.15, 4.16 and possibly 6.9)? If so and AHCCCS does not request the Contractor’s assistance for 4.15 or 4.16 or possibly 6.9 and since this RFP does not include Federal Medicaid</p>	If requested, the report shall include any rebates collected by the PBM on AHCCCS FFS utilization. AHCCCS shall define the necessary fields required for the rebate report for the awarded Contractor.



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				rebate management, please explain how the Contractor will get the data to produce this rebate report.	
14.	Optum Rx	13.3	28	Contractor Requirement 13.3 states "If applicable or requested, the Contractor shall submit the following rebate report quarterly to the AHCCCS Director of Pharmacy that includes:"  Is this quarterly rebate report the only rebate report required by this RFP? If not, please describe all other rebate reports that will be required.	Please see the response to question 13.
15.	Optum Rx	General Question	N/A	The RFP asks for several clinical programs to be provided. Should these programs be included in the admin fee, or should they be included as separate charges for each program?	Please provide one admin fee with a breakdown for each clinical program within the admin fee.