

Integrated Contractors RFI

for members in
Acute and CRS Program

January 25, 2017



RFI INFORMATION

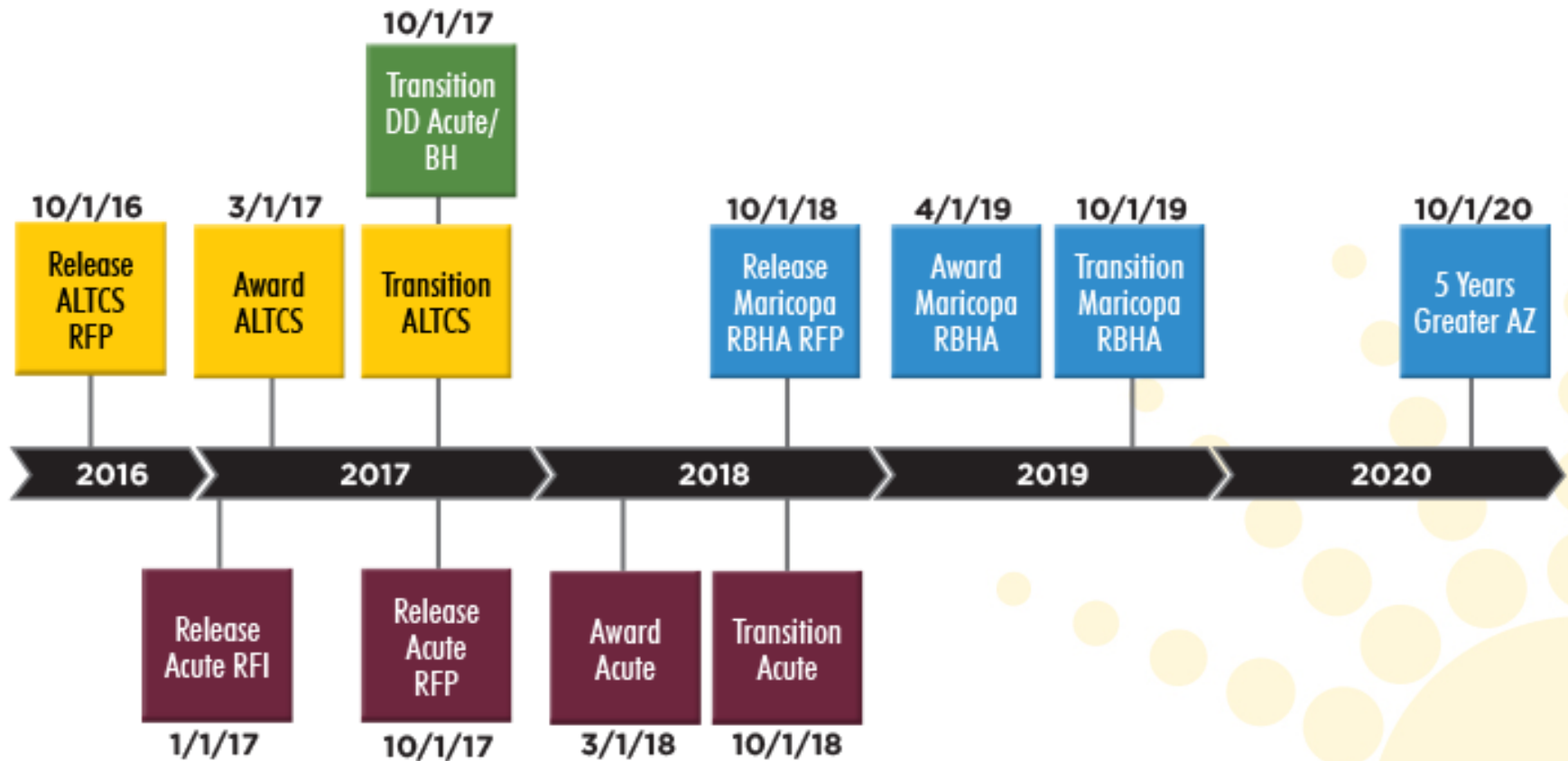
- Published to AHCCCS website on January 25th
- Questions due February 6
- Responses due February 27th
- <https://www.azahcccs.gov/Resources/OversightOfHealthPlans/SolicitationsAndContracts>

Integrated Contractor Anticipated Procurement Timeline

Activity	Date and Time
Issue Request for Proposal	November 1, 2017
Prospective Offerors' Conference and Technical Interface Meeting	November 8, 2017
Proposals Due	January 25, 2018
Contracts Awarded	By March 8, 2018
Transition Activities Begin	March 9, 2018
Contract Start	October 1, 2018

Note: Dates are subject to change

AHCCCS Contract Timeline



Current Contract Terms

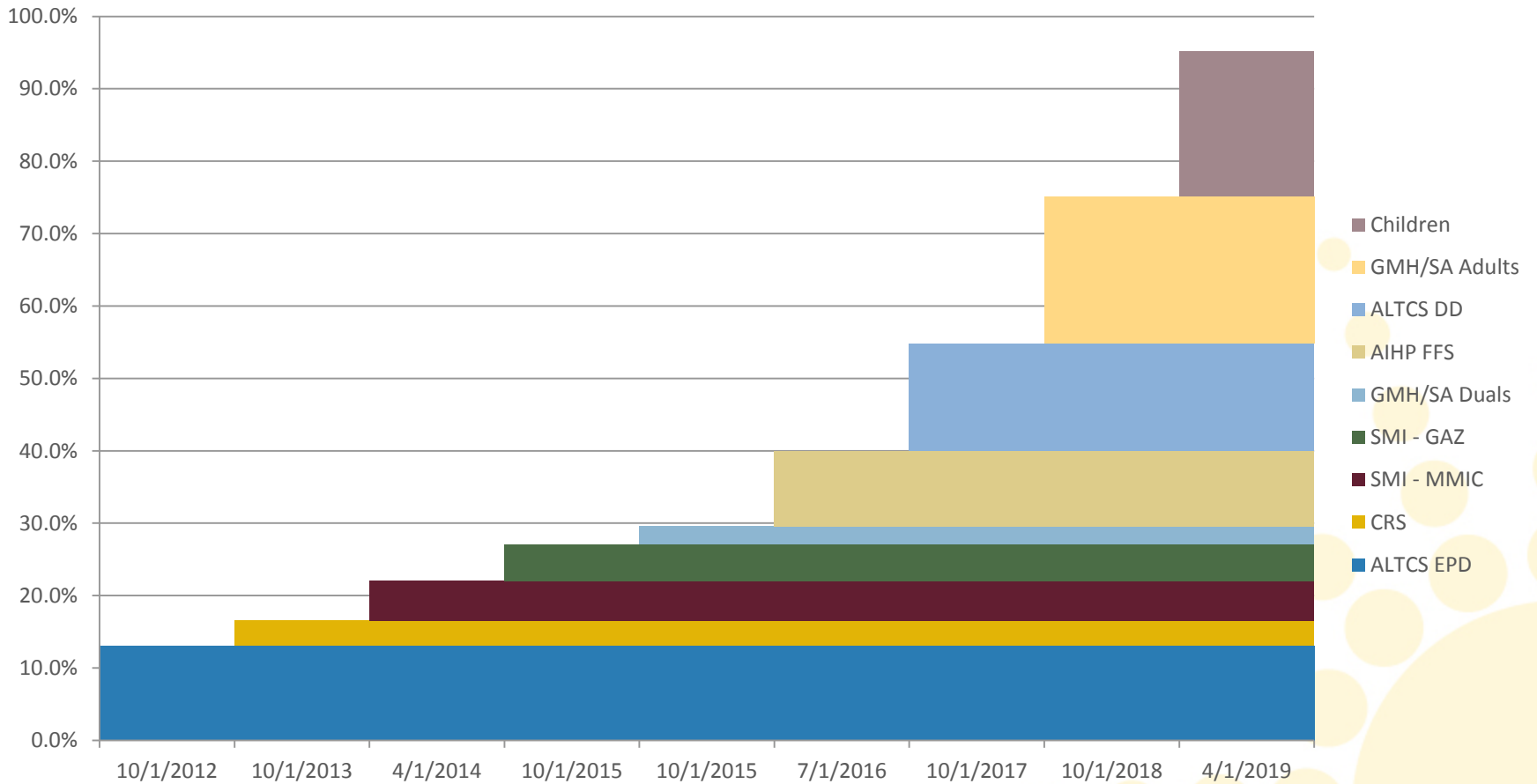
RBHA, CRS, Acute

Contract Year	Maricopa RBHA	Greater AZ RBHAs	Acute/CRS
1	4/14-3/15	10/15-9/16	10/13-9/14
2	4/15-3/16	10/16-9/17	10/14-9/15
3	4/16-3/17	10/17-9/18	10/15-9/16*
4	4/17-3/18*	10/18-9/19*	10/16-9/17*
5	4/18-3/19*	10/19-9/20*	10/17-9/18*
6		10/20-9/21*	
7		10/21-9/22*	

New Integrated Contractor Term:
10/18-9/23 (5yr)

*Extension Year (CYE 9/16 applicable to CRS only)

Integration Efforts



Acute – Current Program

- **Acute Program**

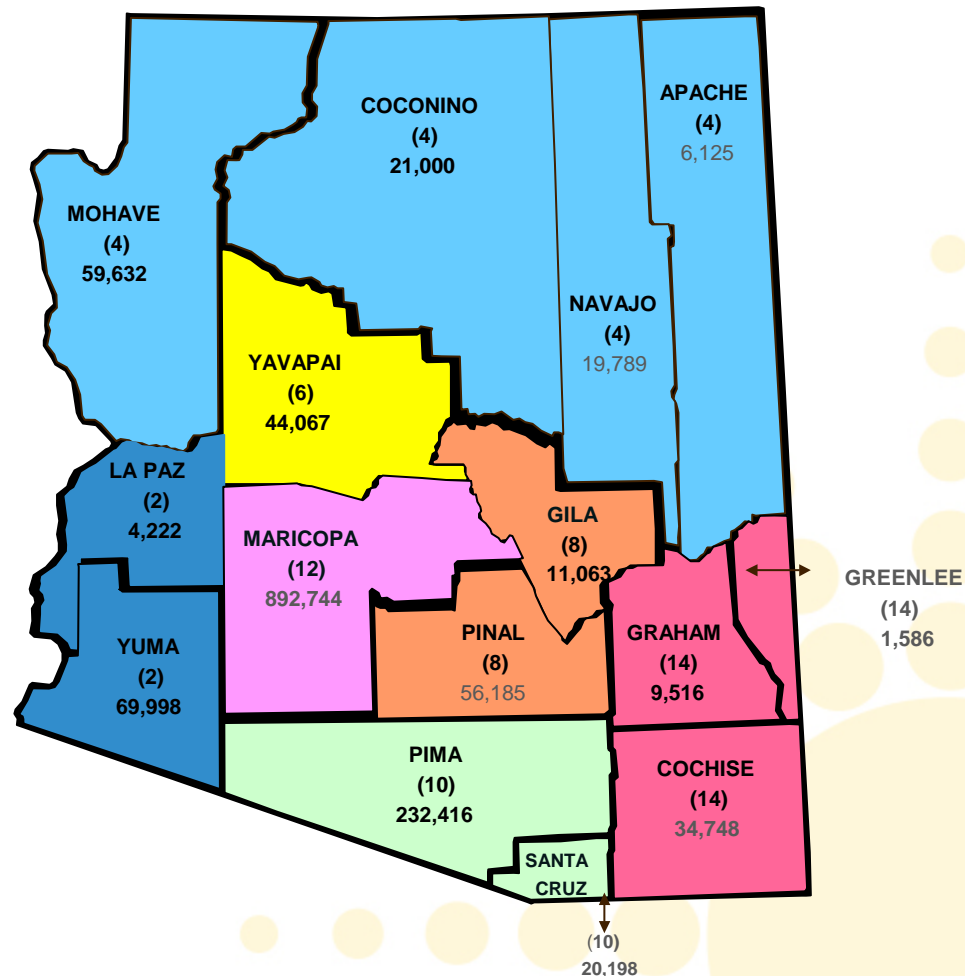
- Acute Plans provide physical health services
- Regional Behavioral Health Authorities (RBHAs)
 - BH services for Children (CMDP & non-CMDP)
 - GMH/SUD services for adults
 - Integrated services for individuals with SMI
 - Crisis services all populations
 - Grant/other non-TXIX funding coordination
- Member choice of health plans statewide



Acute Enrollment As of January 1, 2017

GSA Number Acute Health Plan Enrollment

2	74,220	UHC, UFC
4	106,546	UHC, HCA
6	44,067	UHC, UFC
8	67,248	HCA, UFC
10	252,614	UHC, HCA, UFC, Care1st, MCP
12	892,744	UHC, Care 1 st , HCA, MHP, MCP, PHP, HNA
14	45,850	UHC, UFC



Total Health Plan Enrollment = 1,483,289

Children's Rehabilitative Services (CRS) – Current Program

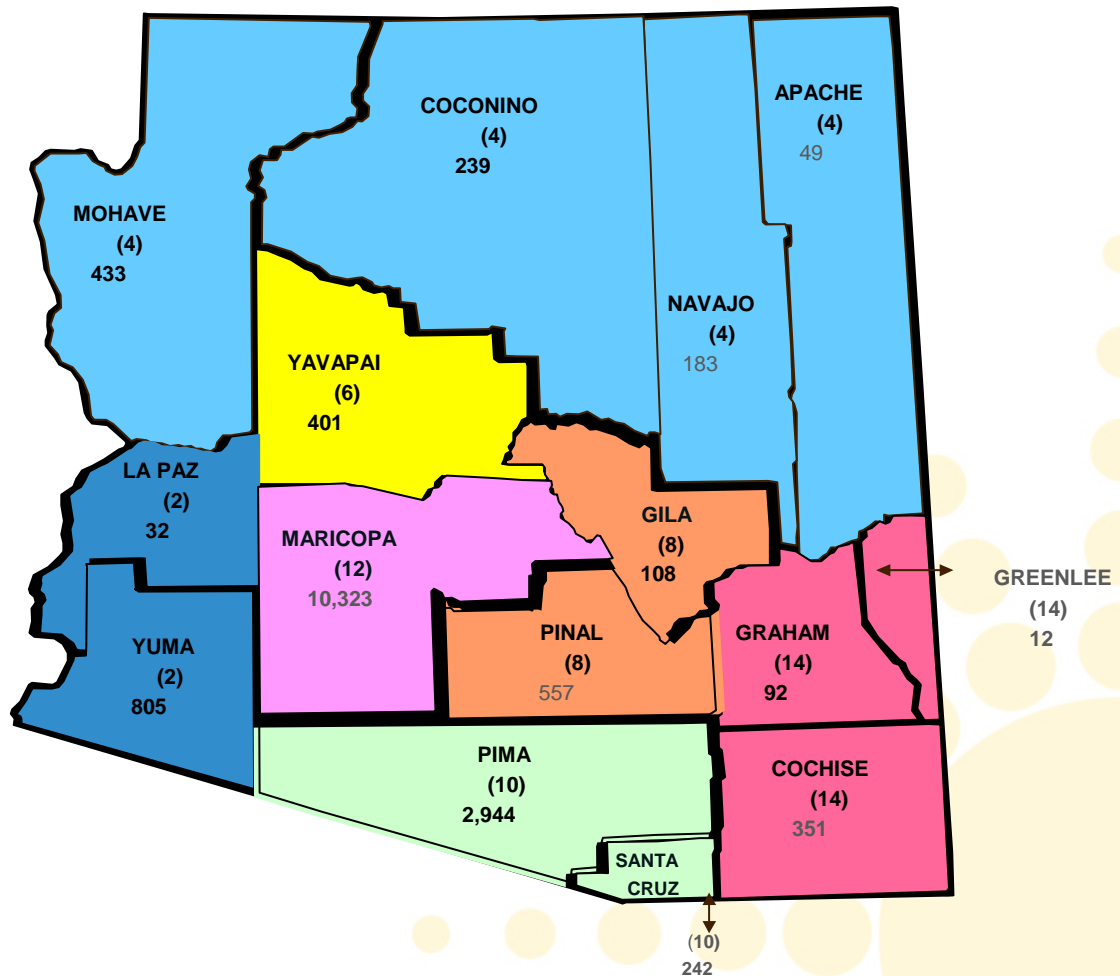
- Program for children with chronic conditions specified in rule
- One statewide CRS Contracted Health Plan to provide:
 - Physical (Acute & CRS) and BH services for most CRS members
 - CRS and BH services to children in Foster Care and children determined Developmentally Disabled
 - Various service options for American Indians
- Required to have MSICs in network



CRS - Fully Integrated Enrollment As of January 1, 2017

GSA Enrollment

2	837
4	904
6	401
8	665
10	3,186
12	10,323
14	455



Total Integrated Enrollment = 16,771

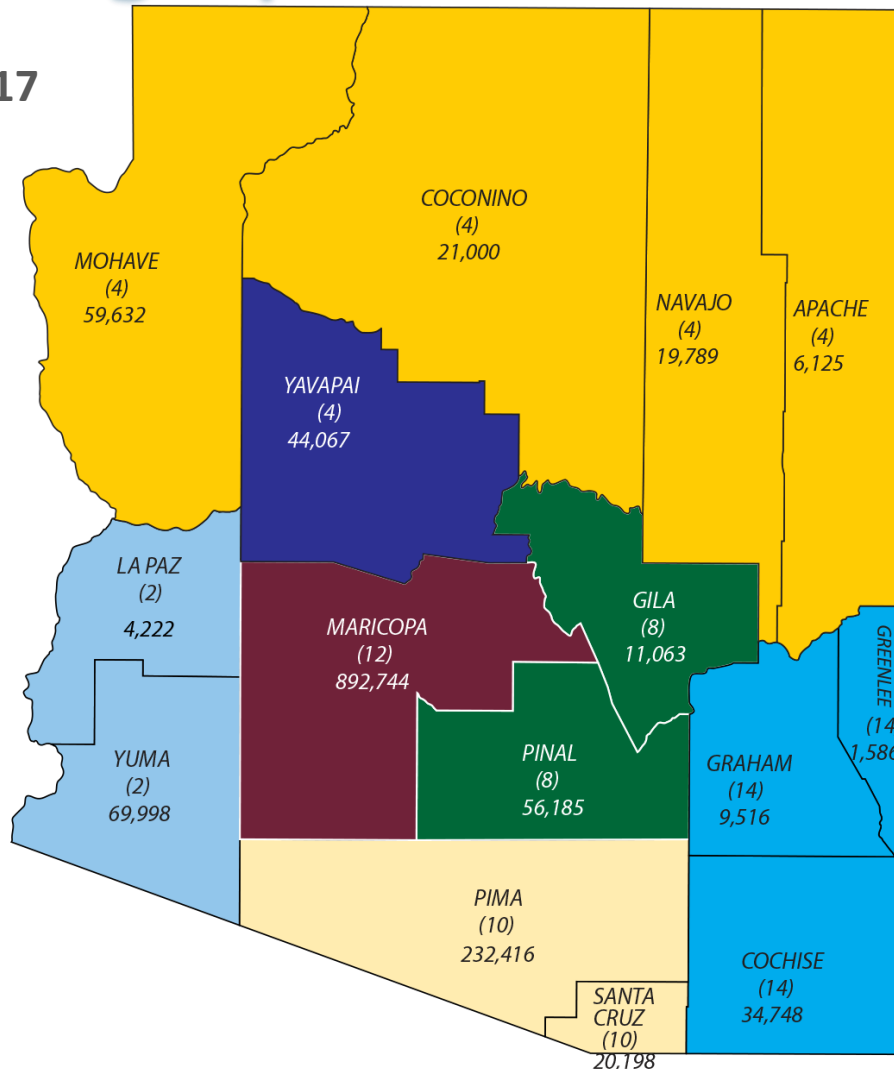
Total Enrollment/Assignment = 24,700

RFI HIGHLIGHTS

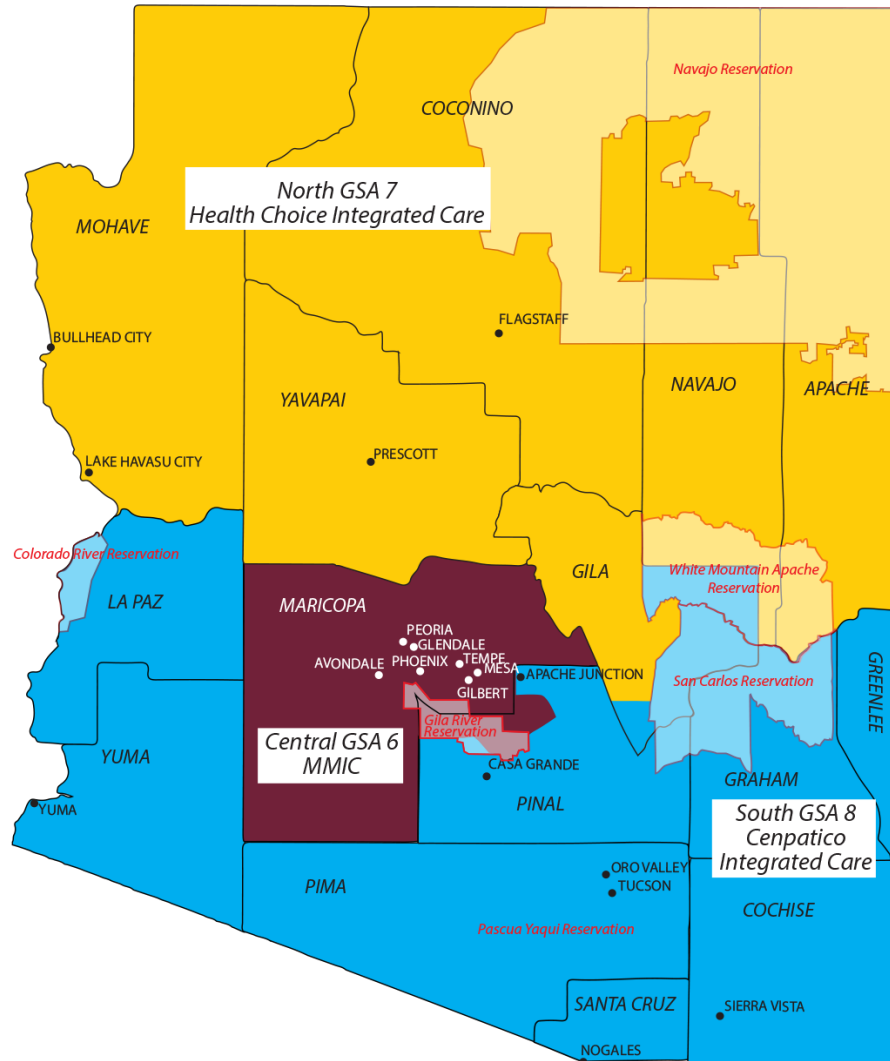
- RFI puts forth for consideration ...
 - Integration of Acute, CRS, and behavioral health programs in new Integrated Contractors (IC)
 - Including BH for GMH/SA Adults, Non-CMDP Children
 - Excluding Individuals with SMI
 - Excluding Foster Children - CMDP
 - Excluding Crisis Services provided by RBHAs
 - Grant Funded Services - TBD
 - GSA Alignment with ALTCS EPD GSAs effective Oct 1, 2017 (North, South, Central)

Acute Geographic Service Areas

As of January 1, 2017

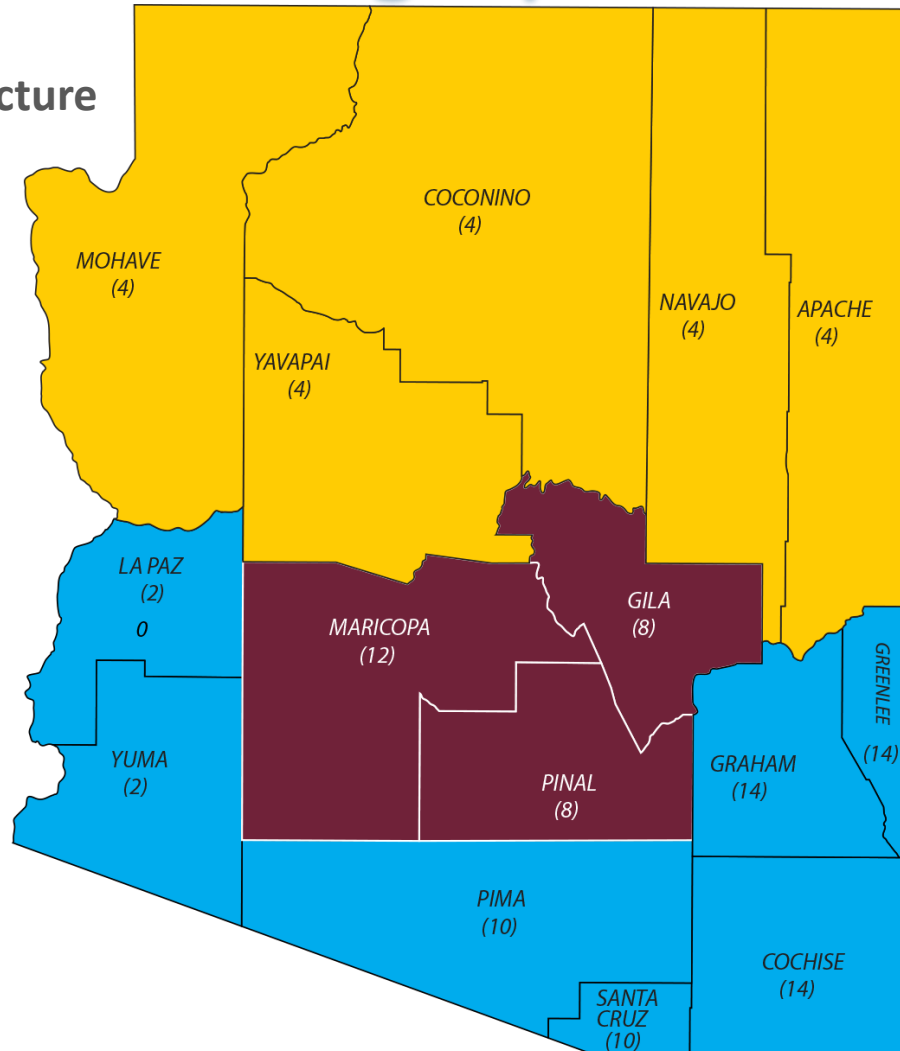


Current RBHA GSAs



ALTCS-EPD Geographic Service Areas

Preferred GSA Structure



RFI HIGHLIGHTS continued

Recognizing complexities of Affiliated Organizations that exist with our Contractors

- RFI defines an *Affiliated Organization* as:
 - An entity bidding on the Integrated Contract which also has 50% or more ownership or control interest of a current RBHA, or is a current RBHA in Arizona
- Potential for merging of Integrated Contractor and RBHA with awards to Affiliated Organizations

RFI HIGHLIGHTS continued

- Awards to Affiliated Organizations with a RBHA and an incumbent Acute Contractor in same GSA (or county within GSA)
 - Organization and branding (IC and RBHA) may be consolidated under single corporate entity and contract
 - Incumbent Acute membership is moved under consolidated Integrated Contractor
 - Unique RBHA functions retained by RBHA under consolidated Integrated Contractor (SMI, CMDP BH, Crisis)

Affiliated Organizations - North

	Current		
Proposed North GSA:	Acute Plan	Acute Plan	RBHA
Mohave	HCA	United	HCIC
Coconino	HCA	United	HCIC
Apache	HCA	United	HCIC
Navajo	HCA	United	HCIC
Yavapai	UFC	United	HCIC

Affiliated Organizations - Central

	Current					
Proposed Central GSA:	Acute Plan	Acute Plan	Acute Plan	Acute Plan	Acute Plan	RBHA
Maricopa	Care 1st	HCA	HNA	MCP	United	MMIC
Gila	HCA	UFC				HCIC
Pinal	HCA	UFC				CIC

Note: Due to movement of Gila and Pinal, need to put RBHAs on notice that they will be losing these counties and associated members/services effective 10/1/18.

Affiliated Organizations - South

	Current					
Proposed South GSA:	Acute Plan	Acute Plan	Acute Plan	Acute Plan	Acute Plan	RBHA
Pima	UFC	United	Care 1st	HCA	MCP	CIC
Cochise	UFC	United				CIC
Graham	UFC	United				CIC
Greenlee	UFC	United				CIC
LaPaz	UFC	United				CIC
Santa Cruz	UFC	United				CIC
Yuma	UFC	United				CIC

Note: Centene is defined as an Affiliated Organization, UFC is not due to less than 50% ownership in CIC. Centene does not also have an incumbent Acute plan in the South so would not take any membership. Centene or Affiliated Organization owned by Centene could consolidate with CIC if awarded in this GSA.

RFI HIGHLIGHTS continued

- Affiliated Organization not awarded contract:
 - Current RBHA remains until RBHA contract expiration
 - Unique RBHA contract requirements remain with RBHA (SMI, CMDP BH, Crisis)
 - RBHA may be available for choice to members for remaining RBHA contract term for integrated services for all populations
 - Expansion of RBHA services to include physical health for non-dual, GMH/SA adults and non-CMDP children

RFI HIGHLIGHTS continued

- Additionally, soliciting feedback on:
 - GSAs:
 - Number of plans by GSA
 - Plan limit on # of GSAs awarded
 - Pima County differentiation
 - Crisis System
 - Statewide crisis vendor for system coordination
 - Single statewide crisis line vendor
 - Single statewide crisis phone number
 - Timing of integrated services implementation
 - Administration of grant funding

RFI HIGHLIGHTS continued

- RBHA RFP or expansion of IC scope of services
- Plan choice for individuals with SMI
- CRS
 - Integration
 - Designation
 - MSICs
 - American Indian choices
- ASD Advisory Committee recommendations
- Engaging community in development of RFP
- Length of contract term – 5 or 7 years

Questions

