

AHCCCS issued a 2018 Integrated Contractors RFI for the YH19-0001 RFP on January 24, 2017 and all comments submitted by stakeholders in regards to the RFI have been reviewed by AHCCCS. It is the responsibility of interested parties to review all pertinent information provided below as Major Decisions may differ from the RFI issued by AHCCCS.

MAJOR DECISIONS FOR YH19-0001 REQUEST FOR PROPOSAL

➤ **Affiliated Organizations**

- "Affiliated Organization" means a party that, directly or indirectly through one or more intermediaries, controls, is controlled by, or is under common control with an entity. If at the time of the award, the Offeror awarded an Integrated Contract (the Integrated Contractor) has an Affiliated Organization that holds an AHCCCS RBHA Contract (Affiliated Organization RBHA) serving one or more counties in the same Geographic Service Area, the Integrated Contractor must make arrangements for a single legal entity (Affiliated Organization Integrated Contractor) to hold both the Integrated Contract and RBHA Contract effective on or before October 1, 2018. This requirement does not apply to Gila or Pinal County.
- The Integrated Contractor must establish a single brand and market the services provided under both the Integrated Contract and the RBHA Contract as a single product.
- A successful Offeror, which is comprised of an incumbent Acute Care Contractor with an Affiliated Organization RBHA in the same GSA, will receive the enrollment of the incumbent Acute Care Contractor through passive enrollment.

➤ **Expansion of Non-Affiliated RBHA Services (Standalone RBHA-Integrated Contractor)**

- AHCCCS will be offering RBHA Contractors (those RBHA Contractors not affiliated with an Offeror awarded an Integrated Contract in the same GSA) the option to expand services in their GSA effective October 1, 2018 to include physical health for adult members not determined to be seriously mentally ill, and non-foster care children who choose to remain with, or later choose the RBHA as their Integrated Contractor. This change will be for the remaining RBHA contract term. RBHA Contractors that pursue this option to become a Standalone RBHA-Integrated Contractor will be required to demonstrate the ability to meet network expectations and readiness for contractual requirements.

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➤ **Member Assignment and Choice of RBHA**

- Members determined to receive a specified level of RBHA behavioral health services (based on reported encounter/claims information to be further described in the Integrated Contractor Request for Proposal) will be given a one-time choice for October 1, 2018 enrollment with the RBHA Integrated Contractor (Standalone if available, as described above, or RBHA as part of the Affiliated Organization Integrated Contractor).
- AHCCCS will not passively assign members to the Standalone RBHA Integrated Contractor but will offer the Standalone RBHA Integrated Contractor as a choice of an Integrated Contractor for adult and child members that lose their incumbent health plan on October 1, 2018. This choice will follow passive assignment to another Integrated Contractor.
- In addition to the above choice options for members, effective on and after October 1, 2018, members with an annual enrollment choice option and new members will have a choice of enrolling with the Standalone RBHA Integrated Contractor or RBHA as part of the Affiliated Organization Integrated Contractor in their service area.

➤ **Limit on RBHA Election to become Integrated Contractor**

- If an Offeror is awarded an Integrated Contract in two GSAs, but has an Affiliated Organization RBHA in the third non-awarded GSA, the Affiliated Organization RBHA in the third non-awarded GSA will not be permitted to become a Standalone RBHA Integrated Contractor by expanding its scope of services as that would ultimately result in a statewide presence. The Successful Offeror may elect to decline an award in one of the awarded GSAs in order to retain the opportunity to seek expansion of its scope of services as a Standalone RBHA Integrated Contractor.

➤ **Medicare Advantage Dual Eligible Special Needs Plan Requirement**

- AHCCCS will require the newly awarded Integrated Contractor, or its corporate affiliate, to be a Medicare Advantage Dual Eligible Special Needs Plan (D-SNP) in all GSAs in which it holds a Medicaid Contract. The D-SNP shall be appropriately affiliated to meet CMS requirements and approval for Seamless Conversion Enrollment.

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➤ **Delegated Agreements**

- Delegated agreements for operational functions which are determined by AHCCCS to inhibit integrated service delivery for the Medicaid or Medicare D-SNP lines of business are prohibited. *Examples* of functions that are prohibited from delegation include, but are not limited to: Quality Management, Medical Management, and Behavioral Health Service Delivery.
- The Contractor's Administrator/CEO must retain the authority to direct and prioritize any delegated contract requirements.
- All Administrative Services subcontracts entered into by the Contractor will require prior review and written approval by AHCCCS.