ASAM CONTINUUM®

The Benefits

ASAM CONTINUUM – is the decision engine for *The ASAM Criteria.* CONTINUUM is a computer-guided, structured interview for assessing patients with addictive, substance-related, and co-occurring conditions, built from *The ASAM Criteria.*

Developed after more than 20 years of research, the ASAM CONTINUUM is the only software endorsed by the American Society of Addiction Medicine (ASAM) to produce an accurate ASAM dimensional assessment and level of care recommendation.

GET BETTER PATIENT OUTCOMES: Research shows that treatment matching with ASAM CONTINUUM is associated with…

- 30% increase in patient treatment retention over time
- Improved initial patient engagement
- Lower substance use disorder severity
- Lower hospital utilization

THE RETURN ON INVESTMENT: Based on customer reports from beta testing and demonstration project phases, ASAM CONTINUUM can save costs by:

- Reducing staff hours by speeding up telephonic prior authorization and Utilization Review (UR)
- Gaining easier approvals for payer reimbursement

- Greater success securing treatment funding with public (block grant & Medicaid) and commercial payers

With ASAM CONTINUUM, clinicians can easily…

- Conduct a comprehensive biopsychosocial patient risk and needs assessment based on all six *ASAM Criteria* Dimensions
- Determine *The ASAM Criteria* Level of Care recommendation, including continued stay and transfer recommendations
- Obtain ASI* Severity Subscale Composite Scores: Medical, Alcohol, Drug, Psychological, Employment, Family/Social and Legal (*Addiction Severity Index)
- Complete CIWA and CINA** withdrawal assessments (**Clinical Institute Withdrawal/Narcotic Assessments)
- Organize all critical information for effective managed care evaluations
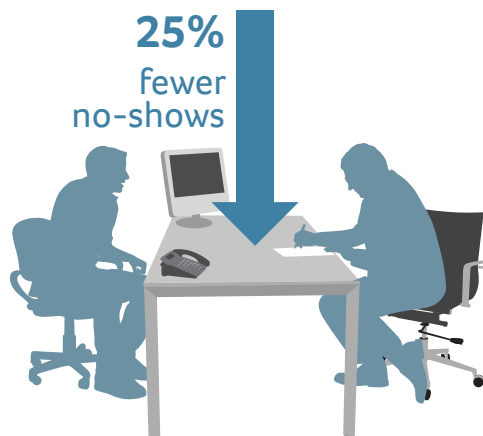
Revolutionize your assessment process with the sophistication, comprehensiveness and clinical "look and feel" of the ASAM CONTINUUM. Programs from Maryland to Alaska that used the ASAM CONTINUUM during the national demonstration project looked forward to using it in ongoing clinical practice.

Better for Patients, Better for Providers

Study by MGH/Harvard Scientists:

- Matching patients with the appropriate level of care reduces no-shows to initial care by 25% and equates to increased revenue

Gastfriend DR, Addiction Treatment Matching, Haworth Press, Binghamton NY, 2004

25%
fewer
no-shows

Norway Data, Using the ASAM CONTINUUM:

- Patients appropriately matched to a level of care have 30% better retention rates at 3 months, leading to higher revenues and better patient morale
- Matched patients have 2 to 3 times better multidimensional outcomes at 3 months

Case Study from Harvard Business School:

- The nation's largest private, for profit behavioral health provider devotes 3 to 5 FTEs per center to Utilization Review (UR):

  ~20% of cases are contested by payers
  ~30% of MD time is lost interacting w/payers

- Study showed use of ASAM CONTINUUM to demonstrate proper placement for prior authorization could yield *substantial savings*

Hoopfer S, et al. ASAM PPC Assessment Software Business Plan. Harvard Business School Volunteer Consulting Organization, 2011

ASAM CONTINUUM can reduce your staff's UR burden, improve payment authorization and minimize patient worry. Programs in the beta test and demonstration project reported substantial numbers of hours saved per patient on prior authorization and UR – *with both commercial AND public payers.*

30% better retention
at 3 months

For more information about the ASAM CONTINUUM software, email us at:

info@asamcontinuum.org

For sales or distributor inquiries, email us at:

asamcriteria@asam.org

2 to 3 Times
better multidimensional outcomes
at 3 months